

Assessment of multiple variables predicting the psychological effects of flooding: Case study in Peninsular Malaysia

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ABSTRACT

Floods are among the most disastrous environmental hazards, causing devastating tangible and intangible impacts. The psychological impact, which can be classified as intangible damage, is a crucial part of well-being assessment. The psychological impact of flooding has begun to receive attention in recent years; however, the complexity of measuring it makes it less attractive to be considered in damage empirical assessment and risk studies. The present study seeks to evaluate willingness to pay for the psychological impact of flooding experienced by households and business premises, and the different factors that could be determining variables of the psychological impact. A total of 217 respondents have participated in the empirical face-to-face survey conducted in different vulnerable places in Peninsular Malaysia. Through the willingness to pay (WTP) method, only 107 and 34 respondents from residential and business premises, respectively, expressed their agreement to spend on flood management efforts. The study found that flood durations and family sizes are statistically significant contributors to psychological impact for households, reflecting the intangible damages to the residential sector. The results suggest a greater investment to support affected people's welfare by improving communities' resilience and consolidated management during flood events from different authorities. These will enhance flood risk reduction efforts and reduce the psychological impacts on people at risk of flooding. The findings also revealed a key challenge of inferring intangible flood damages for business sectors through empirical evidence.

Keywords: Intangible damage, Flood characteristics, Flood psychological effect, Socioeconomic variables, Willingness-to-pay.

34 **1 Introduction**

35 Flooding remains one of the greatest threats, with its unprecedented impact to the society. A comparison
36 of flood events across different return periods reveals that the impact of flooding on both residential
37 properties and business premises can be extremely severe (Merz et al., 2010). A post-flood survey by
38 DOSM (2021) of the 2021 flood in Malaysia has reported that flood damages on residential buildings
39 (living quarter loss) amount to US\$395 million, while US\$123 million in damages from business
40 premises (DOSM, 2021). Numerous studies have attempted to quantify tangible flood damages on
41 residential and business properties (Van Ootegem et al., 2015; Kabirzad et al., 2024), given their
42 importance for the community's well-being and economy. Studies that attempt to provide the correlation
43 of the socio-economic and building characteristics to flood damages often apply regression-based
44 modelling, given the multi-faceted nature of flood consequences (Foudi et al., 2017; Hudson et al.,
45 2017; Sulong & Romali, 2022).

46
47 Over the past decade, analysis of flood consequences has evolved beyond conventional tangible
48 economic damages to intangible impacts, such as psychological effects, as a critical subset of adverse
49 flood consequences (Stanke et al., 2012; Yoda et al., 2017). Psychological effects can be defined as the
50 emotional and mental responses individuals experience due to disruptions in daily life, such as anxiety,
51 depression, and stress, exacerbated by isolation and changes in routine (Veale, 1987). The psychological
52 impact of flooding stemmed from people's experience during or after the devastating event, which may
53 involve losing possessions, physical health, livelihoods, or even worse, the lives of loved ones (Law et
54 al., 2025). During the disastrous flooding in 2014 and 2021 in Malaysia, severe psychological effects
55 on individuals and the community have been reported (Ridzuan et al., 2022).

56
57 Current scholarly consensus have emphasizes that the psychological effects of flooding is important to
58 be integrated in flood management decision-making (Ti et al., 2016; Nawi et al., 2021; Sulong &
59 Romali, 2022). In fact, addressing the psychological impacts of flooding and establishing ways to
60 enhance emotional support systems during periods of high disaster risk can bolster community
61 resilience. For instance, robust social networks and organized shelter systems have been shown to
62 significantly reduce anxiety and stress during post-flood recovery (Zahari & Hashim, 2018; Akhir et
63 al., 2021). Some studies have even found that intangible flood damages could be more severe than
64 tangible losses (Nga et al., 2018; Han et al., 2023; Joseph et al., 2015).

65
66 Among the critical factors that influence the intangible damages of flooding are the socio-economic
67 characteristics, specifically the income levels (e.g., Fatemi et al., 2020), and the spatial elements, such
68 as proximity to riverine systems (e.g., Yang et al., 2020). The intangible damage could also increase
69 with flood depth and duration (Lekuthai & Vongvisessomjai, 2001). In addition to flood characteristics,

70 flood experience and building height could improve the accuracy of flood intangible damage assessment
71 (Darnkachatarn & Kajitani, 2025). Limited studies have attempted to investigate the relation of these
72 factors in terms of how they influence psychological effects. To include the psychological effects as
73 part of the integral component of flood damage using the econometrics methods remains a challenge
74 due to the ethical and social complexities (Frongia et al., 2016; Nafari & Mendis, 2018, Babcicky et al.,
75 2021). The subjectivity of the valuation and the difficulty in obtaining coherency in determining the
76 psychological effects of flooding further contribute to the complexity. The aforementioned has result in
77 higher potential dismissal of psychological effects of flooding integration into the cost-benefit analysis
78 (CBA) framework alongside the tangible economic losses, which could lead to malinvestment in flood
79 risk mitigation efforts. Even if investments were allocated for reducing mental burden, justifications
80 were difficult to make in terms of how much public spending a case would require. Moreover,
81 allocations to reduce psychological effects are usually prompted reactively.

82
83 One of the approaches used in the valuation of non-marketable intangible flood damages is the
84 willingness-to-pay (WTP) through the contingent valuation method (CVM). In the CVM, the monetary
85 amount that is willing to be provided for a particular good or service that can alleviate flooding is
86 considered (e.g., Foudi & Osés-Eraso, 2022; Rodríguez Castro et al., 2025). The method is particularly
87 useful for valuing flood risk mitigation, as it estimates the economic value of non-market assets or
88 services by determining the maximum amount an individual is willing to pay for them (Entorf & Jensen,
89 2020). Since late 20th century, studies have employed CVM, though their initial application to disaster
90 economics was controversial. After years of refinement and evaluation, the method is acknowledged as
91 one viable way to measure non-market value. However, the application of non-market valuation in flood
92 damage assessment, particularly for informing decision-making agencies in damage management, is
93 infrequently used and remains relatively new (Rogers et al., 2019).

94
95 The present study aims to assess intangible flood damage represented by the psychological effects of
96 flooding experienced by households and businesses in Peninsular Malaysia. Current studies in Malaysia
97 on the two elements at risk in the context of psychological losses, alongside other flood damage factors,
98 are absent. The ability to understand their influence on flood damages through an empirical lens and to
99 be able to identify key drivers would provide evidence to support the refinement of flood damage
100 modelling and flood management options. The present study elicited the monetary value of
101 psychological impact from respondents through empirical surveys at affected locations to better
102 understand and address future flood impacts. Based on respondents' flooding experiences and their
103 recollection of its effects on their well-being, the study attempts to incorporate the subjective
104 experiences of people exposed to flooding in the risk-based flood investment decision-making.

105

106 There are two mechanisms for the information of WTP can be acquired: through stated or revealed
107 preference approach. The first one is elicited by directly asking the respondent on the amount, whilst
108 the second is by observing the behaviour (Foudi & Osés-Eraso, 2022; Tomoi et al., 2024). WTP can
109 also be elicited by adding a portion of expenses to bills to cover the WTP to improve the quality of life,
110 and shows that the socio-economic factors could contribute to determining the WTP, particularly the
111 income and education, to reduce respondents' health risk (Jianjun et al., 2016).

112 **2 Study Areas and Surveys**

113 The study aims for in-person interviews with individuals from residential and businesses premises with
114 prior flood experience and still living in the flood-prone areas. The study areas were first identified
115 through a desk study and secondary information review by focusing on the regions in Peninsular
116 Malaysia that are often flooded, one from the northeast, and another from the southwest of Peninsular
117 Malaysia. Within the two specific regions, identification is then made on viable territory and states for
118 the ground survey to be made, which led to Kuala Lumpur Federal Territory, Selangor state, and
119 Kelantan state being selected for further review. A description of what is the damage generation process
120 that the study would want to focus on led to specifying only cases of fluvial flooding. Common flood
121 cases due to extreme storms in Peninsular Malaysia that lead to devastating damage can be distinguished
122 between those that are ultimately caused by water that exceeds a riverbank and those that are mainly
123 caused by attenuation of runoff exacerbated by impermeable surfaces and exhaustion of existing storage
124 spaces. The former is sometimes referred to as a fluvial flood, whilst the latter is referred to as a pluvial
125 flood. Flooded areas to be surveyed were set to be those that are located adjacent to rivers within a
126 radius of 1.3 km, such that the distance from the river can be incorporated as part of the possible decisive
127 factors to psychological intangible damage.

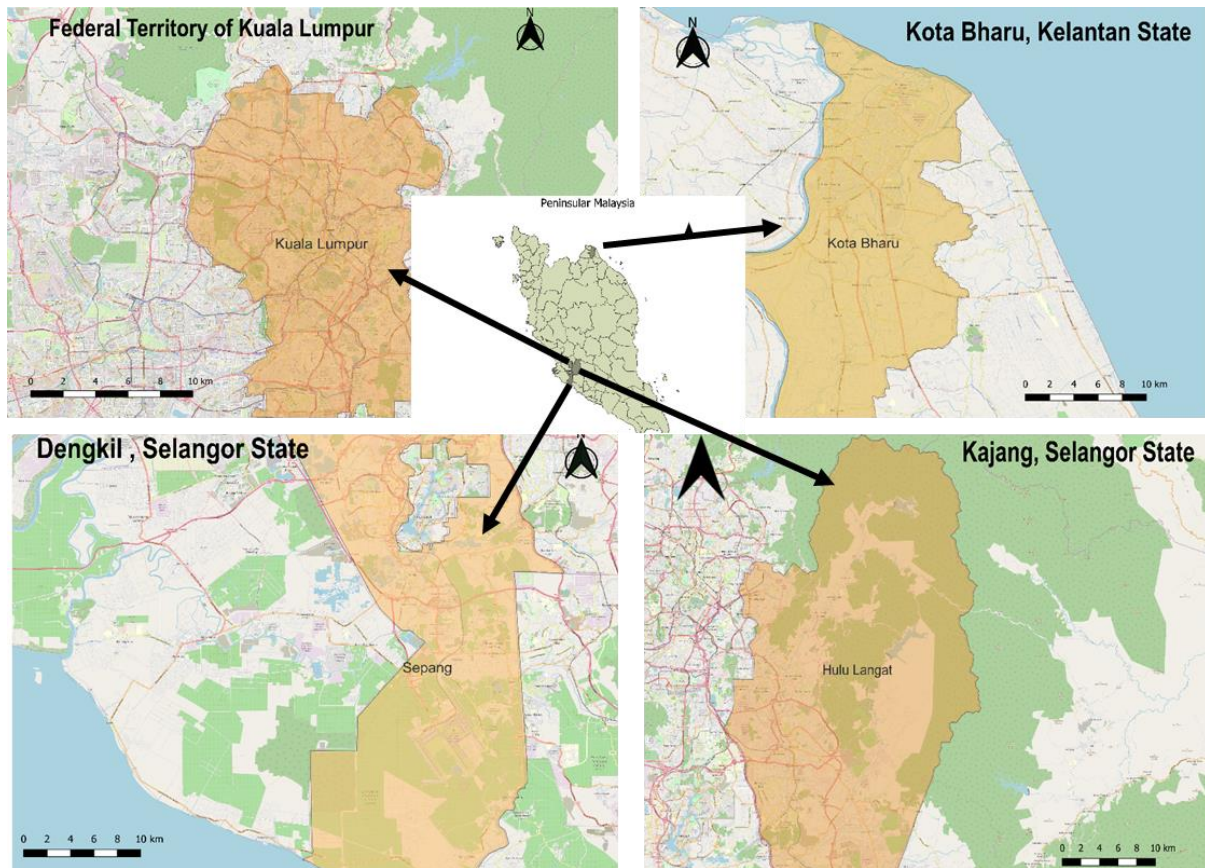
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129 Demarcations of areas were made to limit samples only from areas where fluvial floods are the primary
130 cause of the damage generation process. This is assisted by rigorous reviews of authorized documents
131 and reports related to floods at the territory and state levels, such as those published by the Department
132 of Irrigation and Drainage (2012), Kuala Lumpur City Hall (2015), and the National Statistics
133 Department. Grey literature and open-source websites were also consulted to verify and confirm the
134 suitability of areas. Finally, exact villages or towns affected by fluvial floods for face-to-face interviews
135 were identified. In-person interviews were conducted between July and September 2020. Within the
136 selected locations, each respondent was approached individually at their residential or business
137 premises. To ensure relatively recent experiences with flood damage, only individuals who had
138 experienced at least one flood event in the past 10 years preceding 2020 were included. Descriptions of
139 intangible losses were provided in length to respondents during the interview prior to the other specific
140 questions.

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Error! Reference source not found. illustrates the study area, highlights of Kota Bharu in Kelantan, Kuala Lumpur Federal Territory, and Dengkil and Kajang districts in Selangor, where the ground surveys were conducted. Frequent flooding and large-scale evacuations have been reported in these locations. For instance, in the 2013 flood event, as many as 2000 residents evacuated from the area (Khairi et al., 2013). These reports are consistent with information obtained from interviews with the Kuala Lumpur City Hall (DBKL) in 2020. Kajang and Dengkil in Selangor were selected as sample locations because they have experienced multiple flood events, some of which resulted in large-scale evacuations. Both Kajang and Dengkil are situated within the Langat River basin. Flood reports indicate that approximately 200 people were evacuated in Kajang, and nearly 500 residents were relocated to public shelters from various inundated areas in Dengkil during the 2020 flood event. In Kota Bharu city, Kelantan experienced particularly devastating floods in 2014, which led to the evacuation of 20,000 residents (Abdullah, 2014).

Historical evidence has shown that Kelantan faces higher flood risks as compared to Selangor and the Kuala Lumpur study area. During the site visits, respondents in Kelantan often exhibit strong religious beliefs, perceiving flooding as predetermined and beyond human control. This belief may reduce reported distress and lower engagement in the WTP initiative. In addition, some respondents displayed a lack of interest in interviews, possibly due to diminished trust following repeated flood events across Peninsular Malaysia. In contrast, respondents in Kuala Lumpur showed stronger interest and support for WTP based on flood risk reduction initiatives. Several families express a willingness to allocate part of their monthly income to mitigate flooding risks, often driven by distress and fear resulting from repeated flood experiences between 2010 and 2020. This suggests that the WTP values may be influenced by emotional response to past events. Emotion-driven valuations may bias stated preference estimates and were therefore excluded from the final analysis, consistent with previous methodological recommendations (Joseph et al, 2015).



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 170 **Figure 1. The map was created using OpenStreetMap and the Malaysian district and territory boundaries file.**
 171 **Areas where surveys were conducted in Peninsular Malaysia, and the yellow area is the district or territory**
 172 **boundaries. Top left: Kuala Lumpur Federal Territory; Top right: Kota Bharu district, Kelantan; Bottom left:**
 173 **Dengkil, Sepang district.**

174 **3 Data and Methods**

175 This section explains the data and methods applied for the analysis. Variables considered for the
 176 establishment of the decisive factors to intangible damage is explained in Section 3.1. Section 3.2
 177 continues to describe the method of WTP, continued by Section 3.3 on data pre-processing, and lastly
 178 Section 3.4 on regression and model specification.

179 **3.1 Variables for intangible flood damage analysis**

180 A range of variables, identified based on expert knowledge and literature review, are considered
 181 important for estimating intangible flood damage. The variables are grouped by flood characteristics,
 182 building factors, and socio-economic characteristics. **Error! Reference source not found.** shows the
 183 eleven independent variables: flood depth, flood duration, building type, proximity to water bodies,
 184 business type, household size, years of living (residential) or years of operation duration (business),
 185 ownership, income, the presence of elderly individuals, and the presence of children. Despite the
 186 number of possible exogenous variables that could have influenced the psychological effects of
 187 flooding, we limit to only eleven subset variables to take advantage of the contact time with respondents

188 and the quality of responses. All of the explanatory variables were used to assess their correlation with
189 the intangible damage. Whilst some of the respondents shared their recovery experiences of post-
190 flooding during the interview, the recovery rates were not being considered explicitly as one of the
191 variables in the multivariate analysis.

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193 The survey questionnaire was designed to allow for separate analysis of residential and business.
194 Residential buildings were classified as village-type, terraced, or bungalow, while businesses were
195 categorized as micro, small-to-medium, or large businesses, similar to that proposed in KTA (2003).
196 These classifications represent the primary building structure types prevalent in Malaysia. The
197 categorization of business premises type was based on the total number of workers, as specified by
198 SME Corporation Malaysia (2022). Businesses were categorized into micro and small businesses based
199 on the number of full-time permanent employees. Micro businesses were defined as having fewer than
200 five employees, while small to medium businesses included those with five to thirty employees (SME
201 Corporation Malaysia, 2022).

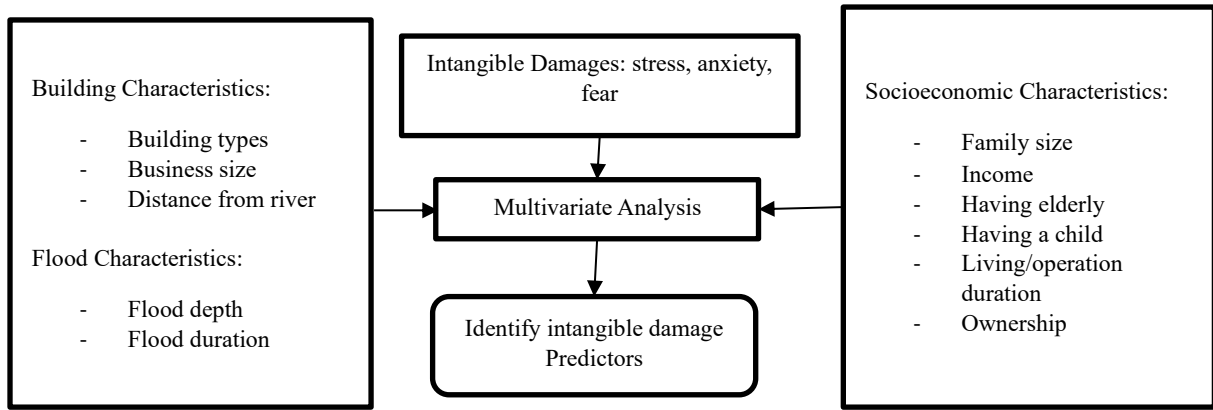
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203 As for the socio-economic characteristics, three classifications were used for the demarcation of the
204 residential sector income levels following the national standard and the parent study (i.e., Kabirzad et
205 al., 2024) (Department of Statistics Malaysia, 2020). The classification is B40 (bottom 40%), M40
206 (middle 40%), and T20 (top 20%). The B40 group included those earning less than US\$ 1130 per month,
207 the M40 group covered incomes between US\$ 1130 and US\$ 2553.45 per month, and the T20 group
208 consisted of households earning more than US\$ 2553.45 per month. For business, micro business
209 income is between US\$ 73,367- US\$3,668,380, and small-medium income is US\$ 3,668,380 - US\$
210 7,333,170 (SME Corporation Malaysia, 2022).

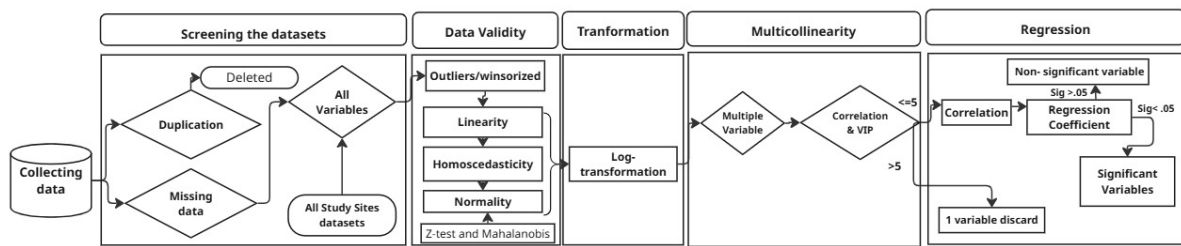
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212 As the dependent variable, the intangible suffering due to the psychological effects of flooding was
213 valued using the WTP approach. The monetary values that the respondents are willing to pay to alleviate
214 flood damages were taken as a proxy. The absolute value of WTP originally in Malaysian Ringgit
215 (MYR) was converted to US Dollars (US\$). The study aimed to assess damage using multiple variables
216 and understand the multiple variables' contributions. The process in which the survey was made in
217 person, and then the data was screened for missing values and duplication, is shown in Figure 3. Further
218 explanation of the process is discussed in the next sub-sections. Ultimately, a multivariate regression
219 analysis was undertaken to identify the contributing factors of intangible damage to residential buildings
220 and business premises.

221



222 **Figure 2. The intangible damage assessment and the independent variables used in the multivariate analysis for the**
 223 **damage model.**



224 * Winsorization, Empirical rule, Z-test (Normality) and Mahalanobis distance

225 **Figure 1. The data process and analysis flowchart**

226 **3.2 Intangible losses by the contingent valuation method**

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 228
 229 Intangible damages of flooding for households primarily involved diminished well-being, stress,
 230 anxiety, and sleep disturbances linked to the difficulty in managing possessions and to recovery. For
 231 businesses, the intangible damages centre on employee well-being and the subsequent disruption of
 232 operations and recovery (Lekuthai and Vongvisessomjai, 2001). To quantify the non-market values for
 233 alleviating psychological health resulting from flooding, the present study adopts the contingent
 234 valuation method (CVM) to estimate the WTP of people who have experienced flooding and could
 235 experience flooding again, similar to the work by Foudi & Osés-Eraso (2022).

236
 237 During the in-person engagement, conversations with household heads, business managers or owners
 238 in flood-exposed areas were conducted in Malay, as many residents felt more comfortable speaking
 239 their native language. The conversations were informal at first but shifted to a more formal tone once
 240 participants were willing to engage further. The engagement was conducted cautiously to ensure
 241 interviewees received sufficient information about the study's purpose before delving deeper into the
 242 willingness-to-pay (WTP) questions. A sequential information-sharing process was applied to ensure
 243 that respondents received sufficient information and were gradually brought into the topic and questions
 244 regarding WTP. Respondents can be emotionally affected by their past devastating flood experiences

245 (Joseph et al., 2015), and this can be addressed by validating respondents' psychological experiences
246 prior to questions being asked.

247

248 After listening to and validating their stories, they were briefed on the effects of stress and anxiety.
249 Additionally, they were informed about the challenges of monetizing intangible flood damage,
250 which requires the adoption of the contingent valuation method (Markantonis et al., 2012; Semrau et
251 al., 2016; Joseph et al., 2015). To avoid confusing intangible losses with tangible losses (as seen in
252 Kabirzad et al., 2024), and to focus willingness-to-pay (WTP) responses solely on psychological and
253 mental health effects, the distinction between the two was explained to the interviewees. They were
254 advised not to include financial or asset losses in their WTP values (e.g., Foudi et al., 2022).
255 Respondents were then presented with a dichotomous choice question on their willingness to pay for
256 flood mitigation that could reduce the intangible damage of flooding that they experienced before.
257 Respondents who answered "yes" were then asked an open-ended question on how much they are
258 willing to pay. Those who stated "no" were asked for their reasons. Interviews for open-ended questions
259 were only continued for respondents who answered 'yes'. From the face-to-face conversations, those
260 who refused to pay were influenced by their strong views about the payment vehicle that should be part
261 of the government's responsibility. Such a protest bid is common in similar social studies and exclusions
262 of the protest bids are necessary to reduce bias in the analysis.

263

264 Meanwhile, a number of questions were adopted to guide responses on WTP values associated with
265 alleviating psychological burden. For instance, some of the interviewees have built concrete barriers at
266 the opening of their house to protect from flood intrusion. Such a real case was used as a surrogate to
267 the WTP value but with emphasis on alleviating their psychological burden. Example questions are: (1)
268 how much they are willing to allocate to reduce their stress and anxiety if the same flood event were to
269 occur?, (2) if the same event as the worst that they had experience is to happen in the future and they
270 were not at home, will the property-level protection barriers that they have constructed able to ease their
271 psychological burden of not be able to save possessions while they are not there? If yes, then the costs
272 for the barriers were asked, or (3) if the respondents do not yet have property-level barriers, they will
273 be asked if they are willing to spend on one and by how much to alleviate the same psychological burden
274 as they have experienced during the worst flood experienced before. The price of WTP is adjusted for
275 the inflation rate using the Malaysian Consumer Price Index calculator to maintain consistency and
276 comparability across different periods (Malaysia CPI Inflation Calculator, 2021). Furthermore, the
277 results were presented as an absolute value in US dollars (US\$) for a flood event. Information on the
278 selected variables for the multivariate analysis, such as building types, income level, etc. of the
279 respondents was then collected. All information was stored using an online standard form, including
280 the coordinates of the building's location where the interview took place.

281

282 The collected information of the WTP represents the anxiety and stress at their personal level related to
283 the businesses that they are managing, and the stress and anxiety stemming from impacts on
284 productivity and disruption of sales, etc., manifested from the condition of flood events that they are in.
285 Whilst the description is not exhaustive and pathways of intangible damages on individuals and
286 businesses that they own or work in may overlap, the present study does not express a distinction. It is
287 perceived that the intangible damages can be of any disturbance to the running of the businesses that
288 cannot be monetised, whether it stems from a personal level of the business owner/worker related to the
289 businesses, or from more specific losses to the business, such as loss of opportunity that they are stressed
290 and anxious about. Moreover, the WTP does not consider economic losses that can be monetised
291 indirectly, for example, due to business downtime, and this was made clear during the interview (e.g.,
292 Darnkachatarn & Kajitani, 2025).

293 **3.3 Data Pre-processing**

294 The data that has been collected was filtered to identify duplicates and missing information for all
295 variables. The data pre-processing was conducted for both types in preparation for the correlation and
296 regression analysis. Missing information was imputed with values having similar characteristics to the
297 ones recorded (e.g., Rodríguez Castro et al., 2025). All datasets of the same type of variable from
298 different areas were combined into a single database. Building type, business size, the presence of
299 elderly or children, and ownership status were treated as binary variables, whilst others were treated as
300 continuous variables. Outliers in all continuous variables were identified and treated using
301 winsorization, the z-test or three standard deviation cutoff, and the Mahalanobis distance method. After
302 completing this process, the normality, linearity, and homoscedasticity were assessed. Subsequently, a
303 multicollinearity assessment between the variables to identify highly correlated independent variables
304 was undertaken. The regression analysis on intangible damage for residential types of buildings
305 indicated multicollinearity between two independent factors, which are flood duration and distance
306 from the river. Therefore, the distance from the river was excluded to improve the accuracy and
307 reliability of the regression, which leaves only nine independent variables.

308
309 For the normality test, some dataset was first transformed to accommodate the variables in normality
310 using the log or log-log transformation (Svenningsen et al., 2020). For residential buildings, the datasets
311 were log-log transformed except for independent variables, such as building type, presence of elderly,
312 presence of children, and ownership status. Meanwhile, for commercial buildings, the datasets remained
313 untransformed except for income data, which was log-transformed. Linearity was checked to ensure
314 that the dependent variable is linearly related to each independent variable. Violations can reduce model
315 accuracy, though slight deviations may be acceptable depending on context. In this case, residual plots
316 confirmed a generally linear relationship, but some continuous variables did not meet the assumption.

317 Another assumption is that the residuals exhibit constant variance ensure the absence of
 318 heteroscedasticity (unequal variance), Heteroscedasticity can bias regression estimates and reduce
 319 predictive accuracy. Therefore, statistical transformation, such as logarithmic adjustment or other
 320 methods, is applied.

321 **3.4 Regression Analysis and Model Specification**

322 After the pre-processing of datasets was completed, multivariate regressions were performed to explore
 323 the relationship between intangible flood impacts in terms of victims' psychological burdens and the
 324 considered factors. These models enabled the identification of key factors contributing to damage
 325 severity related to the three groups of factors: flood characteristics, building types, and socio-economic
 326 conditions (Lee, 2020). The regression analyses for this study considered three significance thresholds,
 327 such as 10%, 5%, and 1% (e.g., Lamond et al., 2015). Table 1 presents the detailed descriptions of
 328 explanatory variables considered. The goal of the analysis is to identify predictors that statistically
 329 influenced the psychological burden of respondents due to flood events. Meanwhile, standardized
 330 coefficients β were utilized to determine the relative significance of each predicting variable (x) ,
 331 allowing for comparison of their effects on intangible damages (Y). The final models include error (ϵ)
 332 terms that address unexplained variations. These models were expressed as general equations (equation
 333 1), encompassing all essential variables to ensure reproducibility for future research investigating flood
 334 impacts in comparable settings (Svenningsen et al., 2020).

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$$Damage(Y) = \beta_0 + \beta_1x_1 + \beta_2x_2 + \dots + \beta_kx_k + \epsilon \dots 1$$

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 339 **Table 1. The independent variables were used in the multiple regression assessment.**

Explanatory Variables	Description	Multivariate analysis
Flood characteristics		
Flood depth	Water depth inside the building from the ground floor, range residential (0.3-2m), business (0.3-1.6m)	Continuous variable
Flood duration	Water duration stays around the house during the day, ranging (1-14 days)	Continuous variable
Building or business characteristics		
Building type (low-cost type, Terrace, Bungalow)	Low-cost, terrace or bungalow	Dummy variable (Low-cost house = 0, Terrace & bungalow =1)
Business size	The micro or small-medium business premise	Dummy variable (Micro = 0, Small to medium = 1)

Distance from River	Distance of building from the fluvial flood stream, residential(15-1307m) and business(5-1250m)	Continuous variable (meter)
Socioeconomic conditions		
Family Size	Number of members in the household or family (1- 12 persons)	Continuous variable
Ownership	Tenant or owner	Dummy variable (Tenant = 0, Owner=1)
Income (family/Business)	Average monthly income per household or revenue per premise; residential (from US\$122 and more than US\$2,554) and commercial (Micro up to US\$ 73,307- Small-medium US\$ 7,333,170)	Continuous variable
Year of living or business operation duration	Number of years the respondent has lived in the area or operated a business in the area (1-64Yrs).	Continuous variable
Having children	With children or not.	Dummy variable (Without children under 14 years old = 0, with =1)
Having elderlies	Households with the elderly.	Dummy variable (Without elderly above 65 years old = 0, with =1)

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341 The model's performance was evaluated using the coefficient of determination (R^2), which indicates the
342 proportion of variance in the damage explained by the independent variables (e.g., Poussin et al., 2015).
343 However, R^2 is not always recommended as a sole indicator of model accuracy, as it can be artificially
344 inflated by adding more independent variables (Jarantow et al., 2023). Furthermore, a low R^2 does not
345 necessarily indicate a weak relationship, as statistically it is heavily influenced by the variation in the
346 independent variables (Hamilton et al., 2015). Therefore, its interpretation must always be
347 contextualized within the specific research scope (Hair et al., 2018).

348 **4 Results**

349 The results are presented in three stages; first, Section 4.1 elaborates on respondents' characteristics
350 and general feedback from the face-to-face interviews. Second, Section 4.2 examines variations in
351 intangible damages across key determinant variables. Lastly, Section 4.3 presents a multiple regression
352 analysis to identify decisive factors of intangible damage.

353 4.1 Respondents' characteristics and responses

354

355 A total of 380 respondents were approached, of whom 217 provided valid responses. Eliciting monetary
356 valuations for psychological impacts proved challenging, particularly when respondents were asked
357 about their willingness to pay (WTP) to reduce flood-related psychological distress. Despite the use of
358 a sequential and tailored interview approach to build respondents' trust, some participants expressed
359 disagreement when asked about their willingness to make monetary contributions to safeguard
360 themselves from the psychological effects of flooding.

361

362 Of the valid respondents, only 141 responses (107 residential and 34 businesses) expressed willingness
363 to pay for disaster risk reduction measures, while 76 respondents (35%) stated zero WTP or refused to
364 contribute. Common reasons included limited income, the belief that flood mitigation is the
365 government's responsibility, lack of trust, and the perceptions that flood impacts were not severe or
366 were primarily emotional. Such "protest zero" responses are common in contingent valuation studies
367 for flood reduction measures (e.g., Brouwer et al., 2009; Jones et al., 2015), and are typically excluded
368 to reduce bias (Foudi et al, 2022). In this study, zero WTP responses were excluded to focus on
369 identifying the drivers for the non-zero range of WTP. Furthermore, WTP was used as a proxy for the
370 intangible damage, which is unlikely to be zero in the context of damaging flood events.

371

372 Most respondents were from residential buildings, reflecting limited commercial activity in the study
373 areas. Local information indicated that several flood-affected businesses had permanently relocated to
374 safer locations. Time constraints and demanding schedules also limited participation among business
375 owners, resulting in excessively long waiting times and limited interviews. Consequently, the dataset is
376 dominated by residential respondents. Given the difficulty of collecting socio-economic and
377 psychological data, data validity relied partly on expert judgment.

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379 **Error! Reference source not found.** summarises the number of residential and business respondents.
380 Forty-four percent (44%) of residential respondents and sixty-seven percent (67%) of business
381 respondents were only from the Kota Bharu (Kelantan) study area, where terrace buildings accounted
382 for nearly 40% of all buildings, followed by low-cost housing. Respondents from the Segambut district
383 of Kuala Lumpur were few, and primarily resided in terrae and low-cost houses. In Kajang and Dengkil
384 areas of Selangor, most respondents also lived in terrace houses, while Kota Bharu district respondents
385 were more evenly distributed across building types.

386

387 Among business respondents, the predominant type of business is micro-sized enterprises (76%),
388 followed by small to medium businesses. The small-to-medium businesses (SMEs) represented 24% of
389 the study sample. Kota Bharu recorded the highest flood depths for both residential and business

390 premises, largely attributed to the major flood event in 2014. Although the case study sites experienced
 391 flooding in different years, all locations have been severely affected by flooding over the past decade.
 392

393 **Table 2. Summary of the respondents in residential and business premises categories across the study sites**

Study Site	Respondents' flood-year experiences	Residential building type				Business Type		
		Bungalow	Terrace	low-cost	Total	Micro	Small-medium	Total
Segambut	2010-2020	2	8	17	27	2	2	4
Kajang & Dengkil	2020	5	21	9	35	6	1	7
Kota Bharu	2014	16	14	15	45	18	5	23
Total respondents (%)	Sample size	23 (21%)	43 (40%)	41 (38%)	107 (100)	26(76%)	8(24%)	34 (100)

394

395

396 Variations in intangible damage across residential households and businesses were analysed in terms of
 397 income groups, business size, and the distance from the river using both total and average WTP values.
 398 Total values refer cumulative WTP within each category. Meanwhile, the average values represent the
 399 mean WTP. Comparisons across income groups are presented in Figures 4 and 5.

400 **4.2 Variations in Intangible Damages Across Determinant Variables**

401 Bar charts were used to examine patterns of flood exposure and intangible damage across income groups
 402 and business sizes. The analysis focused on whether lower-income households and micro businesses
 403 experienced greater exposure and demonstrated higher WTP to reduce psychological impact. Intangible
 404 damage was assessed using both total and average WTP across income groups, business size, and
 405 buildings' distance from the river. categories.

406

407 Figure 2 presents that most residential respondents belonged to the bottom 40% (B40) income group,
 408 followed by the middle 40% (M40) income group, while the top 20% (T20) group had the fewest
 409 respondents. Given that the interviewed people are randomly approached based on the criteria of their
 410 building's proximity to rivers, this distribution highlights the disproportionate exposure of lower-
 411 income households to flooding. Only 13 and 5 respondents belonged to the M40 and T20 groups,
 412 respectively, compared with 86 respondents from the B40 group. Average WTP value ranged from
 413 US\$46.6 to US\$186.4 across all income groups. While the B40 group recorded the highest total losses

414 due to its larger sample size, median WTP values per household were comparable across all income
 415 groups.

416

417 Figure 3Error! Reference source not found. presents results for the business premises. Micro
 418 businesses were more exposed to flooding than small to medium businesses, reflected in a larger sample
 419 size (24 versus 7). Micro businesses also showed a higher total WTP value, largely due to their greater
 420 representation. However, the median WTP value was similar across business sizes, consistent with
 421 finding for residential households. This suggests that lower income or smaller business size does not
 422 necessarily imply significantly lower WTP.

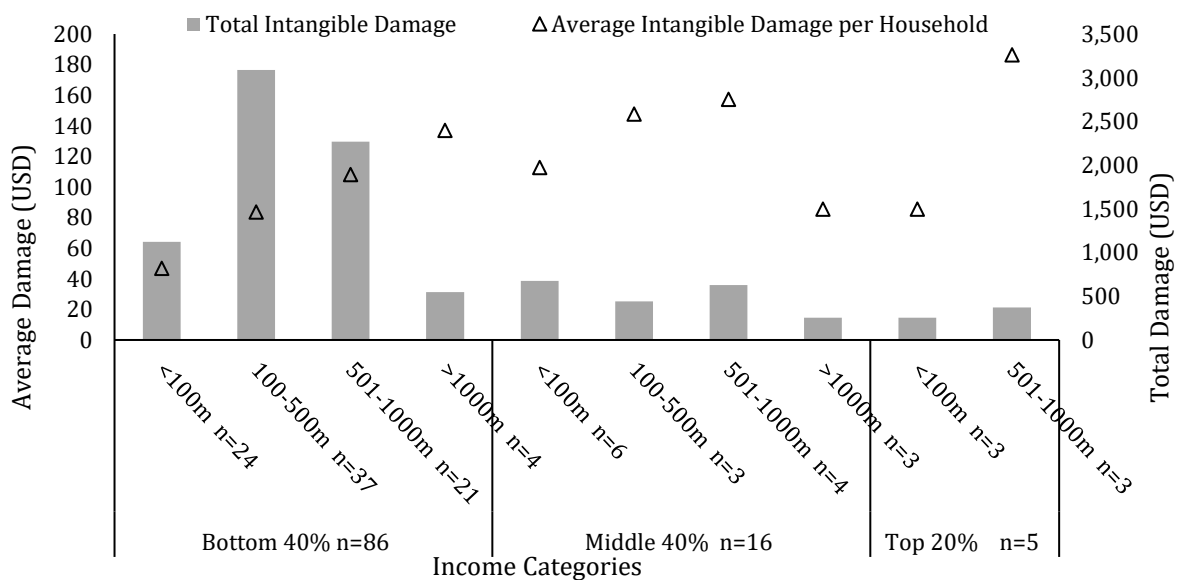
423

424 Residential households reported higher intangible losses than businesses, reflecting their greater
 425 perceived need for interventions to reduce psychological and mental effects associated with flooding.
 426 However, comparable median WTP values across income and business size categories indicate that
 427 income alone cannot be identified as a decisive factor based on single-variable analysis. These findings
 428 may change with a larger sample size, highlighting the challenges of collecting data from flood-affected
 429 populations. While descriptive analysis provides useful insights, multivariate analysis is required to
 430 identify key determinants of intangible flood damage.

431

432

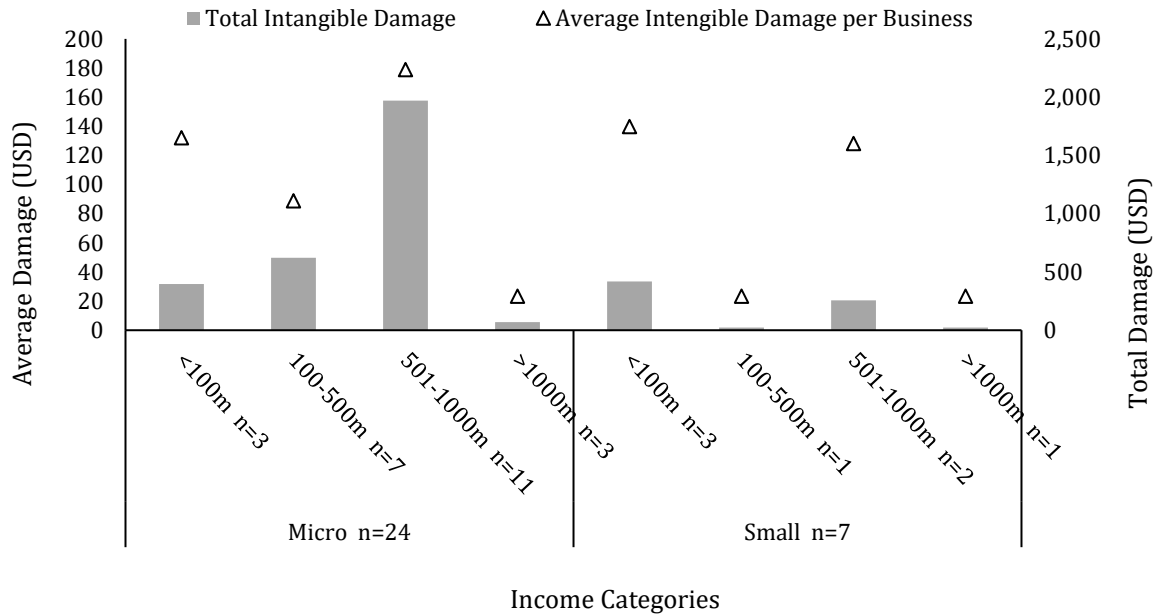
433



434

435 **Figure 2. A comparison of the total and average values of intangible damages was conducted across income groups,**
 436 **distance from the river categories, and the number of samples (n).**

437



438
439 **Figure 3. Intangible damage assessment of business premises considering income categories, distance from the**
440 **river, and the number of samples (n)**

441 **4.3 Multiple Regression Analysis of Intangible Damages**

442 This section presents results of multivariate regression for residential and business sectors, examining
443 building characteristics, socio-economic factors, and flood attributes influencing WTP. The objective
444 is to identify the relative strength and significance of intangible damage drivers.

445 **4.3.1 Residential Building Intangible Damage**

446 Table 1 presents the correlation matrix between intangible damage and explanatory factors. Most
447 variables show a positive association with intangible damage at varying levels of significance. Flood
448 durations, family sizes, and building types are positively correlated with intangible damage at a
449 significance level at 5% or 10%. The relationships are intuitive; longer flood duration increases distress.
450 A similar result was found in a previous study that flood duration has a positive contribution to flood
451 loss (Czajkowski & Cunha, 2020). Similarly, the larger the number of family members, the greater the
452 anxiety level and therefore the positive relationship with WTP. Large families do contribute to greater
453 anxiety during floods, according to Babicky et al. (2021), where there will be greater responsibilities
454 that they have to bear.

455
456 Flood depth and proximity to rivers are not found to be statistically significant in explaining the WTP
457 for reduction of intangible damage. However, previous studies have found that flood depth and
458 residence in proximity to rivers can be statistically significant explanatory variable to intangible flood
459 damage (Lamond et al., 2015; Babicky et al., 2021). Moreover, previous studies in Peninsular Malaysia
460 have used flood depth as a key indicator to evaluate tangible flood damage (Rehan & Yiwen, 2023);

461 Kabirzad et al., 2024, Fadhil et al., 2025). Another counter intuitive finding from the present study is
 462 that families are willing to pay for psychological health that but not defined by their income level. The
 463 findings of income level as an insignificant variable to explain the WTP is quite similar to some studies.
 464 For example, Ghanbarpour et al., 2014 and Yusmah et al., 2020 show that the middle-income
 465 households are more willing to contribute to flood prevention measures, whilst higher-income
 466 households are less responsive. Results from the present correlation matrix also indicate that other
 467 socio-economic characteristics are not statistically significant in explaining the WTP. This is in contrast
 468 with what has been found in Foudi & Osés-Eraso (2022), where older individuals have a lower demand
 469 for protection despite being financially vulnerable.

470
471

Table 1. Correlation matrix of flood intangible damages to households with damage predictors.

	IntD	FD	FDu	BT	DfR	HC	HE	Ow	FS	Inc
Intangible damage, IntD	1									
Characteristics of flood										
Log (Flood depth), FD	.131	1								
Log (Flood duration), FDu ^a	.291***	.171	1							
Characteristics of Building										
Building Type BT	.163*	.013	.128	1						
Log (Distance from River) DfR ^a	.123	.172*	.667***	.257***	1					
Socioeconomic characteristics										
Having children, HC	.075	.023	-.230**	-.102	-.340***	1				
Having elderly, HE	-.029	.121	.089	.021	.102	-.172	1			
Ownership, Ow	-.037	.100	.071	.018	.023	-.013	.159	1		
Log (Family size), FS	.262***	-.071	-.004	-.082	-.114	.383***	-.031	-.260	1	
Log (Income), Inc	.151	-.108	-.168*	.304***	-.072	.138	.044	.038	.114	1
Log (Living duration), LDu	-.049	.059	.057	-.321***	-.104	.094	.173	.403***	.214**	-.152

Note: *. Correlation is significant at the 0.1
 **. Correlation is significant at the 0.05
 ***. Correlation is significant at the 0.01

^a Distance from the river and flood duration variables have multicollinearity issues

472
473

474 Table 2 presents the multivariate linear regression results after addressing multicollinearity and
 475 statistically significant considerations. Among the components examined, only two variables, flood
 476 duration and family size, are significant explanatory variables to intangible damage at 1% significance
 477 level. The results indicate that a 1% increase in flood duration leads to a 1.12% increase in WTP, while
 478 a 1% increase in family size is associated with a proportional rise of 1.5% in intangible damage. For
 479 example, adding an individual to a household can lead to a relative increase in intangible damage of
 480 approximately 12.5%. In other multiple regression studies, flood duration has been identified as
 481 statistically significant to intangible damage of residences (e.g., Czajkowski & Cunha.,2020). But
 482 family size is not (Joseph et al., 2015).

484 **Table 2. Intangible damage multiple regression results for the residential sector.**

Residential Sector				
Explanatory variables	Intangible damage			
	(R-squared = 0.231)			
	Unstandardized Coefficient, B	Standard Error	p-value	Standardized Coefficient, β
Characteristics of flood				
Log (Flood duration)	0.486 1.12 ^a	0.156	0.002	0.299
Socioeconomic characteristics				
Log (Family size)	0.65 1.50 ^a	0.222	0.004	.301

^aThe value represents the percentage increase resulting from a 1% rise.

485
 486 The regression model for intangible damage yielded a coefficient of determination (R^2) of 0.23,
 487 indicating that the dependent variable (i.e., the intangible damage) is explained by other variables at
 488 23% of its variance. Although the value of R^2 is modest, it is considered acceptable in studies of
 489 intangible flood impact (Hair et al., 2018) because R^2 values in such contexts are often constrained by
 490 limited variability in explanatory variables (Hamilton et al., 2015). In some research fields, an R^2 of
 491 0.10 or lower is acceptable, as it is entirely context-dependent on the research scope (Hair et al., 2018).

492 **4.3.2 Business Premises Intangible Damages**

493 Table 3 presents a correlation matrix of business premises, where seven variables are considered and
 494 the other variables —such as family size, having children, and/or elderly members—were not included
 495 as they are considered only for the residential building regression analysis. The results show that
 496 variables are correlated to intangible damage at varying significance levels. Income is positively
 497 correlated, while years of business operation are negatively correlated with the intangible damage. It is
 498 argued that experienced businesses may better cope with shocks and therefore suffer much less

499 compared to those with less experience (Abdullah et al., 2019). Meanwhile, analysis of a multiple
 500 regression model for business premises shows that the considered variables do not adequately explain
 501 intangible damage in the business sector, with a p-value above 0.1, suggesting a failure to reject the null
 502 hypothesis. Previous studies supported that these variables are not a significant to intangible damage in
 503 business premises (Czajkowski and Cunha, 2020)

504
505
506 **Table 3. Correlation matrix of flood intangible damages to business with damage predictors**

	IntD	FD	FDu	BS	DfR	Ow	YBO	Inc
Intangible damage (IntD)	1							
Characteristics of flood								
Flood depth (FD)	-.038	1						
Flood duration (FDu ^a)	-.052	.404***	1					
Characteristics of Building								
Business size (BS)	.068	-.150	-.231	1				
Distance from river (DfR)	-.238	.322**	.424***	-.231	1			
Socio-economic Characteristics								
Ownership (Ow)	.117	.082	.007	-.028	.137	1		
Years of Business Operations (YBO)	-.320*	.348*	.530***	-.171	.350**	.201	1	
Income (Inc)	.370**	-0.152	-.171	.067	.053	.014	-.114	1

Note: *. Significant at the 0.1 level

** . Significant at the 0.05 level

***. Significantly at the 0.01 level,

^a variable was removed due to multicollinearity between the independent variables

507
508 The regression analysis for business premises did not yield statistically significant results, indicating
509 that the proposed model could not reliably predict intangible damage in the business sector. A review
510 of the literature reveals limited empirical evidence on intangible flood damage models for business,
511 reflecting the complexity of capturing non-market losses in the context. Data collection proved
512 particularly challenging, as few business owners were willing to disclose information on psychological
513 or emotional impacts. The small sample size may introduce bias and reduce the accuracy of the damage
514 model in the business sector. On the other hand, comparing intangible damage assessments between
515 households and businesses is difficult, as each context presents distinct forms of evidence for evaluating
516 impact. Intangible damages for businesses primarily relate to employee well-being, operational
517 disruptions, asset management, revenue losses, and recovery challenges.

518

519 **4.4 Effects of Sample Size**

520 Despite the insights obtained, the analysis suggests that the current sample size may be insufficient to
521 fully model intangible impacts across both sectors. A primary limitation is the lack of statistically
522 significant associations in the business sector, which is largely attributable to small sample sizes. In the
523 residential sector, while flood duration and family size were significant predictors, the distribution of
524 the sample may result in bias and the statistical insignificance of the other variables. Specifically,
525 smaller sample sizes for the middle income (M40) and high income (T20) than the B40 income group
526 may limit the accuracy of the residential findings related to income level. Therefore, increased sample
527 sizes from diverse flood-prone regions are necessary to improve model prediction and account for the
528 heterogeneous nature of these sectors. Nonetheless, this requires laborious efforts and resources to target
529 both the quality and quantity of sample sizes.

530 **5 Conclusion**

531 This study assesses the psychological health impact of flooding — conceptualised as intangible
532 damage—on residences and businesses. By applying a non-market willingness-to-pay approach, the
533 present study estimates the monetary value of stress, distress, and worry associated with flood events
534 through face-to-face surveys at selected flood-prone locations. The aim is to highlight a critical need to
535 strengthen social resilience by identifying key variables. The analysis hypothetically suggested that
536 building characteristics, socio-economic conditions, and flood characteristics are vital contributions to
537 intangible damage. The findings show that for the residential sector, family size contributes to shaping
538 psychological impacts, as larger households tend to receive greater intangible losses. Moreover, flood
539 duration emerged as a key contributor to intangible damage, suggesting for well-planned and effective
540 response mechanisms in residential communities. In addition, the waiting time of victims in flooded
541 areas and in evacuation centres should be reduced with an effective response and consolidated
542 management from different authorities. In the business sector, while all variables considered did not
543 yield statistically significant results, larger companies appear better able to cope with flood-related
544 psychological impacts, suggesting that experience and adaptive capacity can reduce intangible
545 damages.

546
547 To reduce psychological vulnerability and strengthen social resilience, policy measures such as
548 improved early warning systems, enhanced public awareness, and better land-use planning are essential.
549 Timely evacuation planning and targeted protection of the vulnerable are necessary to mitigate the
550 impacts of flood duration. These findings emphasize the value of integrating social characteristics into
551 flood resilience planning through active community engagement and the development of context-
552 specific awareness guidelines. Strengthening resilience also requires improved flood forecasting and
553 the integration of social characteristics into planning at multiple spatial scales.

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As one of the few studies attempting to quantify intangible flood damages for both residential and business sectors, this research contributes preliminary evidence to an emerging field. However, several avenues for future research remain to advance the understanding of flood risk management. Future work could incorporate a broader range of indicators alongside physical and economic variables in multivariate analyses that would better explain variations in intangible damage. Future studies could also detail specific determinants in the business sector—such as job titles, service types, and the nature of business models—to further discern the classification and magnitude of intangible losses. However, getting participation from people through face-to-face interviews could be challenging. This emphasizes the need for coordinated efforts in managing flood damage-related data for effective proactive interventions and strategic policy decisions.

Authors Contribution:

Authors Name	Contribution
S.A.K	Writing (original draft preparation, review, editing), Conceptualization, Data Curation, Formal Analysis, Investigation and Methodology, Software, Validation, Visualization
B.M.R	Writing (review and editing), Conceptualization, Supervision, Methodology, Funding Acquisitions, Validation, Visualization
Z.Z	Conceptualization, Supervision, Methodology,
B.Y	Conceptualization, Supervision, and Methodology
B.H	Conceptualization, Supervision, and Methodology
M.E.T	Project administration, Conceptualization, and Validation
E.C.P	Review

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