Large errors in common soil carbon measurements due to sample processing

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Abstract. To build confidence in the efficacy of soil carbon (C) crediting programs, precise quantification of soil organic carbon C (SOC) is critical. Detecting a true change in SOC after a management shift has occurred, specifically in agricultural lands, is difficult as it requires robust soil sampling and soil processing procedures. Informative and meaningful comparisons across spatial and temporal time scales can only be made with reliable soil C measurements and estimates, which begin on the ground and in soil testing facilities. To gauge soil C measurement inter-variability, we conducted a blind external service laboratory comparison across eight laboratories selected based on status and involvement in SOC quantification for C markets. To better understand how soil processing procedures and quantification methods commonly used in soil testing laboratories affect soil C concentration measurements, we designed an internal experiment assessing the individual effect of several alternative procedures (i.e., sieving, fine grinding, and drying) and quantification methods on total (TC), inorganic (SIC), and organic (SOC) soil C concentration estimates. We analyzed 12 different agricultural soils using 11 procedures that varied either in the sieving, fine grinding, drying, or quantification step. We found that a mechanical grinder, the most commonly used method for sieving in service laboratories, did not effectively remove coarse materials (i.e., roots and rocks), thus resulted in higher variability and significantly different C concentration measurements from the other sieving procedures (i.e., 8 + 2 mm, 4 mm, and 2 mm with rolling pin). A finer grind generally resulted in a lower coefficient of variance where the finest grind to < 125 µm had the lowest coefficient of variance, followed by the < 250 µm grind, and lastly the < 2000 µm grind. Not drying soils in an oven (at 105 °C) prior to elemental analysis on average resulted in a relative difference of 3.5 % lower TC, and 5 % lower SOC due to inadequate removal of moisture. Compared to the reference method used in our study where % TC was quantified by dry combustion on an elemental analyzer, % SIC was measured using a pressure transducer, and % SOC was calculated by the difference of % TC and % SIC, predictions of all three soil properties (% TC, % SIC, % SOC) using Fourier Transformed Infrared Spectroscopy were in high agreement (R^2= 0.97, 0.99, 0.90, respectively). For % SOC, quantification by loss on ignition had a low coefficient of variance (5.42 ± 3.06 %) but the least agreement (R^2 = 0.83) with the reference method.

1 Introduction

The potential for carbon (C) sequestration in agricultural soils as an effective climate change mitigation strategy has boosted interest in management practices that increase carbon dioxide (CO_2) capture through photosynthesis and its transfer into soil organic matter while also enhancing overall soil health (Bossio et al., 2020). Reliably determining whether shifts in management affect soil organic C (SOC) requires robust sampling, processing, and quantification methods due to the heterogeneous nature of soil. Moreover, changes in SOC are small relative to the standing SOC stocks, making accurate and precise quantification of SOC critical, which requires both reliable bulk density measurements and soil C concentration data. This is especially important now given the expansion of incentives to offset CO_2 emissions through purchasing soil C credits (von Unger & Emmer, 2018).

The push to incentivize improved soil management is generally seen as positive but the accuracy and precision of the data that underpin C markets is unresolved (Oldfield et al., 2022). Quantifying changes in SOC stocks by direct sampling requires rigorous approaches, from how samples are collected in the field to laboratory processing and analysis. Currently, research focus surrounds uncertainty produced from the soil sampling design (i.e., sampling density) and method, or on the Measurement, Monitoring, Reporting, and Verification (MMRV) protocols (Oldfield et al., 2022), but not specifically on the soil processing methods. Yet, for reproducibility and comparability of SOC stocks across spatial and temporal scales, sample preparation is considered the first and one of the most important quantification steps (Theocharopoulos et al., 2004). The variability produced due to soil processing alone has yet to be explored and often goes without scrutiny in C quantification protocols such as those for market applications. Reducing variability and developing clear guidance on soil processing best practices can improve MMRV approaches and credibility of C market programs, policy, corporate sustainability efforts, and overall climate progress. Additionally, these same data underpin the calibration and verification of soil biogeochemical models used to predict how changes in management affect SOC dynamics, making it more imperative that we use the best approach to obtain accurate SOC data across soil testing laboratories worldwide.

Soil testing labs can elect to participate in QA/QC certification programs that promote their data as high quality. For example, the North American Proficiency Testing (NAPT) Program is offered in the U.S., with over 130 NAPT certified soil and/or plant testing facilities. To gain certification, labs are sent soils that are similarly processed and finely ground. Hence, the precision of the quantification method (i.e., instrumentation) being used to measure soil C is the sole focus of the testing and certification. There is no focus on soil processing, thus no evaluation of how soil C data can vary across laboratories due to differences in their soil processing methods.

In general, soil analyses are "conventionally" performed on soils passed through a 2 mm sieve (Bernoux & Cerri, 2005) with large (> 2 mm) coarse materials like rocks and roots removed since they are not considered part of the soil (Brady and Weil, 1996) and affect soil C estimates if left in the sample. Processing soils involves breaking soil aggregates at natural planes of weakness (Arshad et al., 1997) using hand manipulation as a gentle approach during sieving (e.g., Clement and Williams, 1958; Diaz-Zorita et al., 2002). However, because this process is time consuming and cropland soils often have low

coarse material content, soil processing protocols for the assessment of cropland soil fertility have typically not included careful
65   aggregate breaking and sieving to remove coarse materials. Compared to conventionally managed agricultural fields, coarse
materials are more abundant in deeper soils in regenerative agricultural lands that include cover or perennial crops and grasses,
thus it's important to consider how coarse materials in these soils may affect C estimation.

Variation in sieving approaches exists, from hand sieving methods where soils are either sieved fresh (i.e., field moist)
to 8 mm initially and then 2 mm sieved once air-dried (Mosier et al. 2021), sieved air-dried through a 4 mm sieve (Syswerda
70   et al., 2011), or sieved using a customized rolling pin to break up aggregates to pass through a 2 mm sieve (Soil Survey Staff,
2022). Coarse materials (i.e., roots, aboveground litter, and rocks) should be removed and quantified at each sieving phase.
Most soil processing methods include a step to sieve air-dried bulk soil and commercial service soil testing labs often utilize a
mechanical flail or disk grinder (Garcia et al., 2022) to increase throughput over hand sieving. Based on a survey of 51 soil
testing labs, we found that over 70 % use some type of mechanical grinder to sieve (Supplementary Table S1). This is achieved
75   by pouring air-dried bulk soil into a grinder cavity powered by electricity with stainless steel flailers (or something similar) to
break soil aggregates before passing through a 2 mm screen. The material that passes through the 2 mm screen is considered
soil and utilized for analyses. It is possible that not all soil falls through the 2 mm sieve on the first pass and, because of the
destructive nature of the mechanical grinder, that some coarse material is broken up enough to then pass through the sieve.
While some labs may only pass the soil through once, others may pass it through several times to ensure all aggregates are
80   broken but there is no standardized procedure that outlines how many times the soils should be processed with mechanical
grinders and how coarse materials are considered.

Subsequent soil processing steps and the specific C quantification approach may all potentially affect the final soil C
concentration measurement or estimate. After sieving, soil samples can be finely ground to improve homogenization or left
unground. If using a mechanical grinder, it's typical that soils are considered ground, but given this is to < 2 mm only, it may
85   be inadequate in terms of homogenization. As C is estimated on a small subsample (e.g., less than a gram) its homogenization
at smaller scales than 2 mm may be critical to obtaining a representative value. Additionally, soil C is measured as a
concentration, i.e. per unit of soil mass, therefore the presence of water in soil will affect soil mass, diluting C concentration
estimates. To further remove moisture from air-dried samples, soils can be oven-dried, but the temperature used varies between
45°C and 105°C (Supplementary Table S2). Some labs apply a moisture correction based on residual moisture if the soils are
90   not oven-dried but in other cases labs neither oven-dry nor apply a moisture correction.

After processing, soil samples are measured for C content via one of three common methods: (1) dry combustion in
an elemental analyzer (EA; Nelson & Sommers, 1996), where the soil sample is combusted under a flow of O_2 at a temperature
of 950-1100°C, converting all C in the soil to CO_2 that is then quantified by a Thermoconductivity detector (TCD; Bisutti et
al., 2004); (2) loss on ignition (Storer, 1984) where soil is heated to 360°C or higher to oxidize the organic matter in the soil
95   which is calculated by the sample mass difference before and after heat treatment, and % SOC is obtained using a conversion

factor; (3) Fourier-transformed infrared spectroscopy (FTIR) (Reeves, 2010; Goydaragh et al., 2021) where samples are scanned in the infrared region to produce spectra and fed into a model that produces a defined soil C estimate.

For soils with neutral to basic pH, C may also be present in inorganic forms (i.e., carbonates) requiring the further separation of total C (TC) into soil inorganic (SIC) and organic C (SOC). Thus, all soils with pH at or greater than 6.95 (Soil
100 Survey, 2022) should be tested for the presence of SIC or treated as if SIC is present. The test for SIC is commonly performed by applying an acid solution to the soil sample and confirming whether the sample has carbonates based on effervescence (i.e., fizz test), as the acidity converts the carbonates to CO_2. After a positive fizz test, soil C requires the quantification of both SOC and SIC, whose sum makes TC. This is commonly done in one of two ways: (1) SOC is quantified by fumigating soils with acid (Harris, 2001) to remove the SIC and running samples on the EA for the estimation of % SOC, after which SIC is estimated
105 by subtracting SOC from TC measured on a corresponding unfumigated sample; (2) SIC is quantified using a pressure transducer (Sherrod et al., 2002) that measures the pressure of the CO_2 released by the reaction of applied HCl and calcium carbonate ($CaCO_3$) from the sample, then SOC is calculated by subtracting SIC from TC measured on an EA. Since one or the other (SOC or SIC) entity is calculated rather than directly measured, both estimates are inaccurate if the measured data are not accurate. Additionally, accurately measuring either SOC or SIC becomes more difficult on the high end of the SIC
110 concentration spectrum (McClelland et al., 2022; Stanley et al., 2023). Differences in SOC and SIC quantification methodologies have been explored (Bowman et al., 2002; Sleutel et al., 2007; McCarty et al., 2010; Farmer et al., 2014; Wang et al., 2012; Apesteguia et al., 2018; Leogrande et al., 2021) and can have large impacts on calculated SOC. However, to our knowledge, there are no studies that directly compare the different sieving, grinding, and drying steps of soil processing, and final measurement methods for their potential impact on TC, SOC and SIC quantification in an extensive and factorial design.

115 To understand how alternative soil processing procedures and quantification methods affect soil C estimates, we designed an experiment to assess the individual effect of common alternative approaches for sieving, grinding, drying and quantification methods described above for TC, SIC, and SOC concentrations, applied to 12 diverse agricultural soils. In addition, we conducted a blind external service laboratory comparison, sending subsamples to eight popular commercial labs that provide soil carbon estimation.

120 We expected that sieving, fine grinding, and drying would all affect soil C data. We hypothesized that the 8 + 2 mm sieve method would have the lowest variability because it would remove the most coarse material. We expected higher SOC concentrations where coarse materials left in the soil were organic (e.g., roots) as they would add to the total C, and lower SOC concentrations where coarse materials left in the soil were rocks, as they would add to the soil mass. We expected soils that were not finely ground would have higher variability for lack of homogenization, and that protocols which did not oven-dry
125 the sample would produce more variable and lower % C values. Lastly, we expected that loss on ignition would perform worse than the other quantification methods for SOC and that FTIR would be a viable alternative, specifically for predicting % SIC. For the external laboratory comparison, we expected that there would be some variability among laboratories, but that data

would be within a reasonable range (e.g., values within +/- 2.5 times the median absolute deviation (MAD) units of the median (S890 North American Proficiency Testing program oversight committee, 2020)) since laboratories were selected based on

130 status and involvement in SOC quantification for carbon markets.

2 Materials & Methods

2.1 Soils and service laboratory comparison

Soils were selected from 12 agricultural sites in central USA to represent a range of textures, SOC concentrations, presence and proportion of SIC, and coarse material (i.e., plant and rock) contents (Table 1).

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Table 1: The soil types selected from our study outlined by soil identification number (ID), state & county, pH, texture, % soil organic carbon (SOC) and % soil inorganic carbon (SIC) measured at Colorado State University following procedure P0, and the proportion of rock and plant material defined using the distribution of the % rocks and plant material removed from the 8 + 2 mm sieving method where low falls below the 25 % quartile range, medium falls between the 25 % - 75 % interquartile

140 range, and high falls above the 75 % quartile range. Soils sent to the external laboratories for soil carbon analyses are indicated with an asterisk (*). Not applicable (NA) for % SIC indicates no presence of SIC in the soil.

Soil ID	pH 1:1	Texture	% SOC	% SIC	State	County	rocks	plant material
A	6.88	clay loam	3.58	0.68	Iowa	Fayette	medium	medium
B*	7.43	silty clay loam	2.55	0.56	Colorado	Delta	medium	high
C*	6.56	sandy clay loam	1.31	NA	Wyoming	Albany	high	medium
D*	7.58	clay loam	0.85	0.86	Colorado	Otero	medium	low
E	5.25	silt loam	1.10	NA	Colorado	Kit Carson	medium	medium
F	5.2	loam	1.07	NA	Colorado	Phillips	high	medium
G	6.75	sandy loam	1.38	NA	Colorado	Kit Carson	medium	high
H*	7.56	silt loam	2.34	4.86	Kansas	Riley	high	high
I	6.78	loam	1.41	NA	Illinois	Mercer	low	medium
J*	6.1	silty clay loam	3.30	NA	Iowa	Scott	low	low
K	7.24	loam	2.33	0.17	Iowa	Jasper	medium	low
L	7.53	loam	2.55	0.43	Iowa	Jasper	medium	low

145   Land cover at these sites includes cropland, pasture, rangeland, and tall grass prairie. Soils were collected by spade
from roughly a 50 cm x 50 cm area down to 15 cm and transported to the lab promptly for storage in a 4 °C refrigerator until
further use. Each field moist soil was homogenized by removing the entire sample from each bucket, spreading the whole
sample out on butcher paper, and flipping the soil over itself twice prior to collection. Soil was then collected from different
places on the butcher paper to ensure representative subsamples.

150   A subset of soils was selected for the external service laboratory comparison (soils B, C, D, H, and J; Table 1), with
the aim of capturing a broad range of coarse material contents, soil textures, and SOC and SIC concentrations while balancing
costs. For soils B, C, D and J, a subsample of each homogenized field moist soil was further separated into two subsamples:
(1) a subsample that was air-dried and (2) a subsample that was maintained field moist at 4 °C. These two subsamples (from
here on referred to as air-dried or field moist) from each soil were sent to the eight external service laboratories. For soil H,
155   we sent an air-dried sample only as we did not have enough soil to include a field moist sample. The processing and
quantification methods used by each external laboratory are described, to the best of our knowledge, after reviewing the
standard operating procedures and communicating directly with lab personnel, in Supplemental Table S2.

2.2 Experimental design for testing soil processing and carbon quantification protocols

      To test the effect of sieving, grinding, drying and final quantification methods on estimates of TC, SIC, and SOC
160   concentrations, we processed and analyzed the 12 soils described in Table 1 following eleven different protocols (Table 2).
Each protocol, labelled as P0-P10 (Procedure 0-10), was replicated five times per soil for all 12 soils. To our expert opinion,
P0 included the most rigorous procedure at each step and all other protocols deviated from P0 for one step to enable the
evaluation of the effect of each individual step on the estimation of TC, SIC and SOC concentrations.

165   **2.3 Soil processing**

      To test the effect of sieving, each field moist soil was homogenized and split into five representative replicates as
described above. The replicates from each soil were further split into one batch that was air-dried, and one batch maintained
moist at 4 °C. The latter was processed according to the P0 sieving protocol (Table 2), by passing field moist soil through an
8 mm sieve to remove coarse material. A 25-30g subsample was dried at 105 °C to calculate soil moisture and the remaining
170   soil was air-dried. Once air-dried, all soil was passed through a 2 mm sieve to remove additional coarse materials not
considered soil (> 2 mm): any aggregates remaining on the sieve were gently broken with a mortar and pestle until they could
pass through the sieve. All coarse materials were dried at 60 °C and weighed. Soils from the air-dried batch were split into
three representative subsamples to test alternative sieving methods P1, P2, and P3 (summarized in Table 2). The P1 soils were
passed through a 4 mm sieve, following a protocol used by the Kellogg Biological Station at Michigan State University (i.e.,
175   in Syswerda et al., 2011), removing any coarse materials larger than 4 mm, gently breaking aggregate structures using the
same method as P0 (mortar and pestle) until all soil passed through. The P2 soils were processed using a rolling pin, following

a modified protocol utilized by the Kellogg Soil Survey Laboratory (Soil Survey Staff, 2022). Soils were first poured over the 2 mm sieve and coarse fragments remaining on the sieve were removed.

180 **Table 2:** The internal procedural variations for soil processing and quantification of % total carbon (TC), % soil inorganic carbon (SIC), and % soil organic carbon (SOC) where each procedure is abbreviated using P and assigned a number (i.e., P0). Sieving variations include P0 (8 + 2 mm), P1 (4 mm), P2 (2 mm with rolling pin), and P3 (mechanical grinder). Grinding variations include P0 (roller table grind to < 250 µm), P4 (ball mill to < 125 µm), and no grind (< 2000 µm). Drying variations include P0 (105 °C), P6 (60 °C), and P7 (air-dried only). For the quantification of % TC, dry combustion by elemental analyzer

185 (P0; EA) and Fourier transformed infrared spectroscopy (P8; FTIR) were tested. Quantification for % SIC was tested using a pressure transducer (PT; P0), FTIR (P8), and acid fumigation (P9; AF) where % SIC is calculated by % TC - % SOC after EA. Quantification of % SOC was tested using EA-PT (P0), FTIR (P8), AF (P9), and loss on ignition (LOI; P10).

Sieving	Fine grinding	Drying	% TC determination	% SIC determination	% SOC determination
(P0) 8mm fresh + 2mm Mortar and pestle to break aggregates. Coarse debris, roots and gravel removed	Roller table to <250 µm	Oven @105°C	EA	Fizz test + Pressure transducer	OC = TC-IC (both quantified)
(P1) air-dry + 4mm Mortar and pestle to break aggregates. Coarse debris, roots and gravel removed		(P6) @60°C	(P8) FTIR	FTIR	FTIR
(P2) air-dry + 2mm Roller pin to break aggregates. Coarse debris, roots and gravel removed	(P4) Ball mill to <125 µm		(P9) EA	TC-OC=IC (both quantified)	Acid fumigation → EA
	(P5) None	(P7) None			
(P3) air-dry + grinder No initial removal of coarse debris, roots and gravel			(P10) None	None	LOI

Aggregates left on the sieve were gently crushed on butcher paper with the rolling pin until all soil passed through the sieve.
190 The P3 soils were processed using a DC-5 Dynacrush mechanical flail grinder which breaks soil aggregates in a chamber using stainless-steel flailers and allows soil to fall through a 2 mm screen as aggregates are broken. The whole sample was poured into the cavity for the first pass. Large coarse fragments left on the 2 mm screen were removed and contents (i.e., aggregates) remaining on the screen were passed through again. This process was repeated three times. Soil aggregates that did not get crushed to pass through the 2 mm screen were collected and quantified separately from coarse materials. All coarse material

for P1, P2, and P3 methods were air-dried and weighed. Soil samples processed according to the P0, P1, P2 sieving procedures were finely ground and dried at 105 °C. P3 soils were considered "ground" by the Dynacrush as is standard procedure and were dried at 105 °C. Thus, the P3 is the only tested protocol which differed from P0 for two steps, sieving and grinding, as the mechanical grinding method substitutes them both.

Soils were defined as having high, medium, or low rock or plant contents (Table 1) according to the amount of coarse material removed using the 8 + 2 mm (P0) sieving procedure. The categories were based on the interquartile ranges where plant or rock proportion by mass less than the 25th percentile was classified as low, medium fell in the interquartile range (between the 25th and 75th percentile), and high was proportion by mass greater than the 75th percentile.

To test the effect of fine grinding, soils which had all been sieved according to the P0 procedure were either pulverized using a roller table with three metal bars (P0; Arnold and Schepers, 2004) for 18 hours until soils were < 250 µm, a ball mill (Planetary Mill Pulverisette 5; P4) for 2 minutes, pulverizing soils to < 125 µm or not ground (P5) beyond the 2 mm sieve (< 2000 µm). To test the effect of drying soils at different temperatures, soils sieved and pulverized according to the P0 procedure were dried in the oven at 105 °C (P0), at 60 °C (P6), or left to air-dry (P7).

All soils from the P0 to P7 processing protocols were analyzed for % TC, % SIC and % SOC according to the P0 method described below, so that their comparisons could specifically test the effects of the methodological step for which they differed on soil C values.

2.4 Soil analyses

To assess soil C quantification methods, soils that had been sieved according to the P0 procedure were analyzed using methods P8, P9 and P10 (summarized in Table 2). P0 soils were analyzed for % TC by dry combustion (Nelson & Sommers, 1996) on an elemental analyzer (EA; Elementar vario ISOTOPE cube, Germany), for % SIC by pressure transducer (modified from Sherrod et al., 2002), and % SOC was calculated by subtracting % SIC from % TC. For P9, % TC was first measured on the EA, % SOC was measured on the EA after acid fumigation to remove carbonates (Harris et al., 2001) and SIC was calculated by subtracting % SOC from % TC. The P8 method used FTIR to predict TC, SIC, and SOC concentration, following the analytical procedure described below. For this method, we tested four different grinding approaches that produced different sample particle sizes (no grind to < 2000 µm, roller table grind to < 250 µm for 18 hours, roller table grind to < 180 µm for 48 hours, and ball mill pulverization to < 125 µm) as the effect of soil particle size may play a lesser role on FTIR accuracy than previously reported (Sanderman et al., 2023). The results of variation in particle size are reported in Supplemental Figure S1. The test suggested that the < 180 µm grind was sufficient for FTIR scanning and we used that for the comparison of P8 to the other quantification methods. Lastly, for the P10 method, % SOC was estimated using loss on ignition (LOI), following Storer (1984). Briefly, soil (10 g) was heated to 360 °C for 2 hours in a muffle furnace to oxidize organic matter. The difference in mass was equated to the organic matter content and a conversion of 0.58 (Pribyl, 2010) was used to estimate % SOC.

2.5 Analytical procedure

2.5.1 Quantification of carbon by elemental analyzer

230 We used an Elementar vario ISOTOPE cube (Germany) housed at the Soil Innovation Laboratory at Colorado State University to measure % TC and % SOC after acid fumigation. The EA was drift corrected every day before measurement, using an acetanilide standard (Sigma Aldrich) with 71.09 % C in three replicates. Following the three acetanilide standards, three replicates of an internal soil standard, with % TC comparable to the samples, were run to ensure data reliability. The mass of soil used was related to its % TC where approximately 30 mg of sample was used for low % TC soils and 10 mg was

235 used for soils considered to have medium % TC. The internal standard and a duplicate sample were run every 10 samples to continuously check for drift. The manufacturer reports a precision of < 0.1 % TC, and we observed an average standard deviation of 0.04 across all soil standards run in this data set.

2.5.2 Fourier transformed infrared spectroscopy

240 Samples were scanned in the mid-infrared region as described by Leuthold et al. (2024). For the analyses, roughly 40mm^3 of sample was pressed down using a metal rod to fill a 6 mm well in a 96 well plate. This ensured an even surface as soil was scanned 32 times at a resolution of 4 cm^{-1} from 7500 to 600 cm^{-3} on a VERTEX 70/HTS-XT Bruker INVENIO-R FT-IR (Bruker Optics Inc., Billerica, MA, USA). Samples were scanned in quadruplicate and then analyzed for similarity. The first scan of each sample was considered the reference, and the scans were accepted when similarity passed with a correlation

245 of 0.996 or higher for the other three scans, otherwise all four scans were repeated. For predicting % TC, % SIC, and % SOC, spectra were trimmed from 4000 to 600 cm^{-1}. Models were built separately in the OPUS software (OPUS version 8.5, Bruker Optik GmbH 2020) for % TC, % SIC, and % SOC for each soil's respective geographical region using the USDA NRCS National Soil Survey Center-Kellogg Soil Survey Laboratory (NSSC-KSSL) spectral library (Seybold et al., 2019).

2.6 Data analysis

250 All statistical analyses were performed in RStudio version 4.3.1 (R Core Team, 2024). Linear mixed models were used (*lme4* package; Bates et al., 2015), with soil and procedure as interacting fixed effects and soil replicate as a random effect, to compare % TC, % SOC, % SIC, and % coarse material (plant and rocks) across procedures. A log-transformation was utilized to fulfill the assumptions of normality and equal variance except for % plant material and rocks where a square

255 root transformation was used to accommodate values of 0. The coefficient of variance (CV) was calculated by sd/mean*100 for each soil*procedure combination and then averaged over soil for each procedure. Simple linear models were used to test the effect of procedure on CV. Pairwise comparisons were made using the *emmeans* (Lenth, 2022) package with a Tukey adjustment. Differences with a p-value < 0.05 were considered significant.

3 Results

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3.1 External lab comparisons of soil carbon analyses
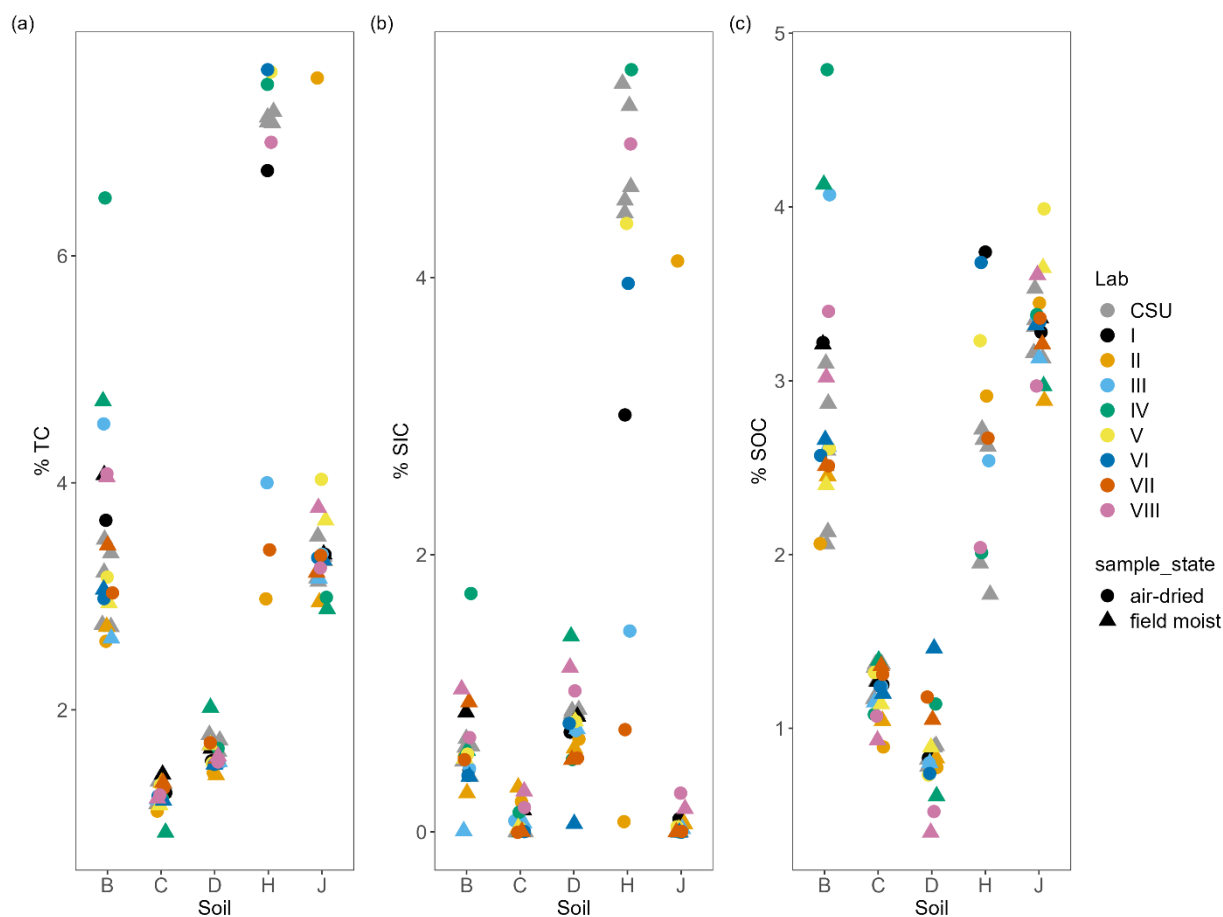
Figure 1. The data distribution of % total carbon (TC) panel a (left), % soil inorganic carbon (SIC) panel b (center), and %
265   soil organic carbon (SOC) panel c (right) from eight service soil testing laboratories identified by a roman numeral and
Colorado State University's Soil Innovation Lab (CSU). Soils are identified by their respective letters. For soils B, C, D, and
J, two samples were sent to each lab, one air-dried and one field moist. One sample from soil H was sent to each lab. At CSU,
we analyzed 5 replicates for each soil, resulting in n=21 for soils B, C, D, and J and n=13 for soil H.

270   External service labs provided values for % TC, % SIC, and % SOC. Within a given lab, reported values for % TC,
% SIC, and % SOC for the same soil (sent as either air-dried or field moist) varied by up to 4.62, 4.06, and 1.45 respectively
(Fig. 1; Supplemental Table S3). Lab III and Lab IV both reported absolute differences of nearly 2 % less TC in the field moist
sample than in the air-dried sample of soil B. Lab III reported a much higher % SOC value in the air-dried sample (4.07 %
SOC) than the field moist sample (2.62 % SOC) from soil B, a soil with 12 % soil moisture and high root material (Table 1).

275   Differences also occurred in estimates across labs (Fig. 1). Even in soil with lower % TC (i.e., soils C and D) where less variability occurred generally, we still observed notable difference in % SOC where Lab VI reported 1.46 % SOC and Lab VIII reported 0.40 % SOC for soil D. We observed an extreme outlier of 4.12 % SIC from the air-dried sample of soil J reported by Lab II, a 118-fold difference than the average across all other labs of 0.035 ($\pm$ 0.016) % SIC. For soil H, we could not make comparisons of air-dried vs. field moist soil C data since we only sent an air-dried sample. However, the range across

280   laboratories for % SIC at soil H is remarkable. We observed an average of 3.72 ($\pm$ 1.83) % SIC across all labs for soil H where Lab II reports 0.07 % SIC while Lab IV reports 5.5 % SIC (Fig. 1). The distributions of % SIC data were tighter for soils with lower % TC but we still observed considerable distributions for soil D looking at % SIC where Lab VI reports 0.06 % SIC while Lab IV reports 1.41 % SIC (Fig. 1). Overall, variability in C measurements between labs was highest for soils B and H.

285   **3.2 Assessment of the effect of soil processing procedures on soil carbon measurements**

3.2.1 Effects of sieving on soil carbon measurements

The amount of coarse material removed from the soil samples was dependent on the procedure used for sieving, as expected. Overall, sieving by mechanical grinder (P3) removed less plant material than the other procedures, especially in soils characterized by a higher proportion of plant material by mass (Table 1; Fig. 2). There were no differences in % plant material

290   removed for the soils defined as having low plant material between any of the sieving procedures. In soils with medium plant material, the mechanical grinder (P3) removed less plant material than the 8+2 mm sieve (P0) and 4 mm sieve (P1) in four and three out of five soils, respectively. The 8 + 2 mm (P0) and 4 mm (P1) sieving procedures removed significantly more plant material than the mechanical grinder (P3) in all soils defined as having high plant material while the 2 mm sieve with rolling pin (P2) removed more in two thirds of the high plant soils (Supplemental Table S4). Averaged across soils, the 8 + 2 mm

295   (P0), 4 mm (P1), and 2 mm rolling pin (P2) sieving procedures removed 69 %, 66 %, and 59 % more plant material than the mechanical grinder (P3). The 2 mm sieve with rolling pin (P2) removed less plant material than the 8 + 2 mm sieve (P0) in three out of five soils with medium plant material and one third of soils with high plant material.
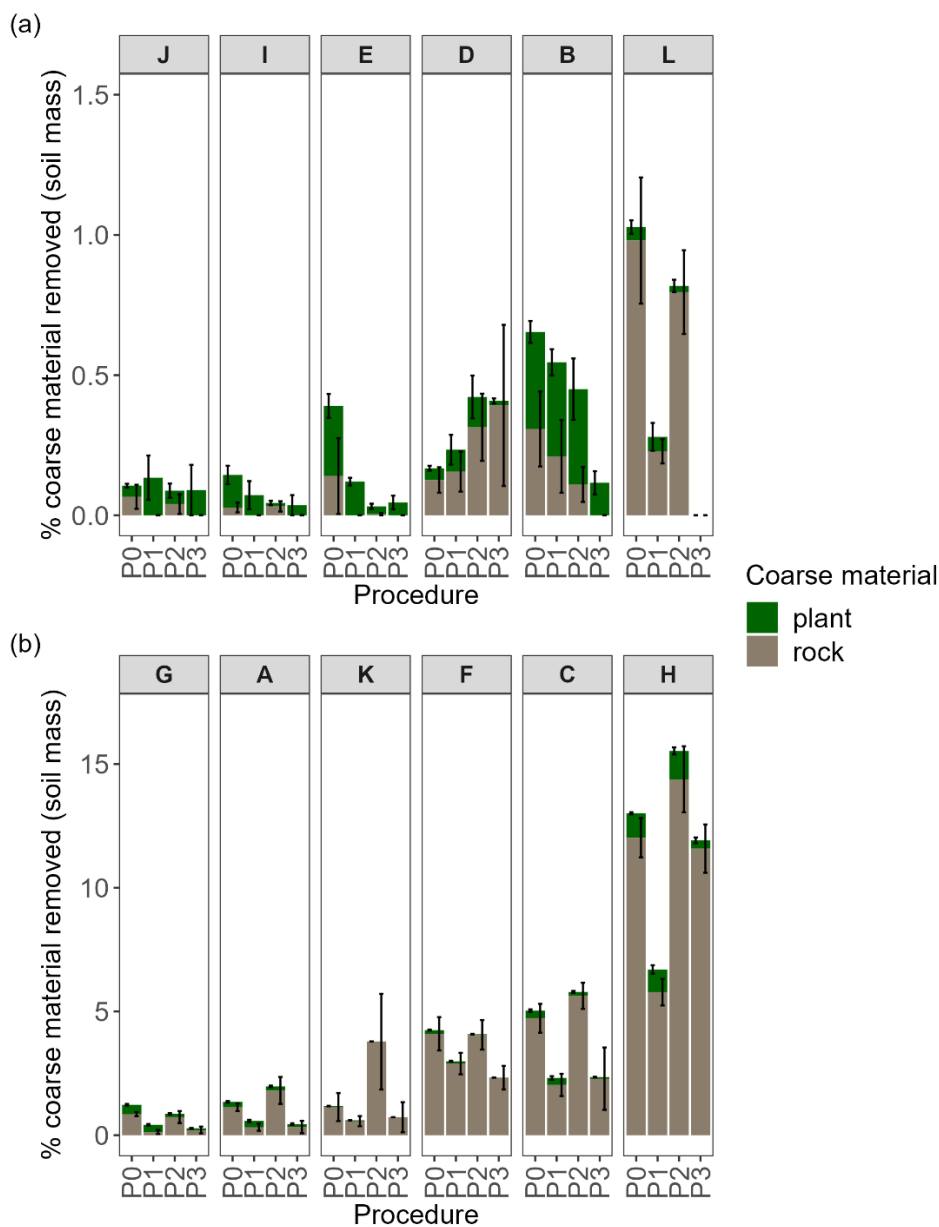
Figure 2: The % total coarse material removed from the total soil mass using each sieving procedure where the % plant material and % rock material removed is illustrated using a stacked bar graph (n=5, error bars represent standard error of averages) with % plant material (top; green) and % rock material (base; dark beige). The sieving procedures include P0 (8 + 2 mm), P1 (4 mm), P2 (2 mm with rolling pin), and P3 (mechanical grinder). Panel a (top) represents the soils with % coarse material between 0 and 1.5 %; Panel b (bottom) represents the soils with % coarse material between 1 and 17 %.

305 Removing less plant material by the mechanical grinder (P3) was associated with higher variability in SOC concentrations. Specifically, we observed a positive correlation between the difference in plant material removed and the standard deviation of % SOC (p=0.026; Fig. 3) where the mechanical grinder had the lowest proportion of plant material removed from nine out of twelve soils, thus a higher standard deviation in % SOC.

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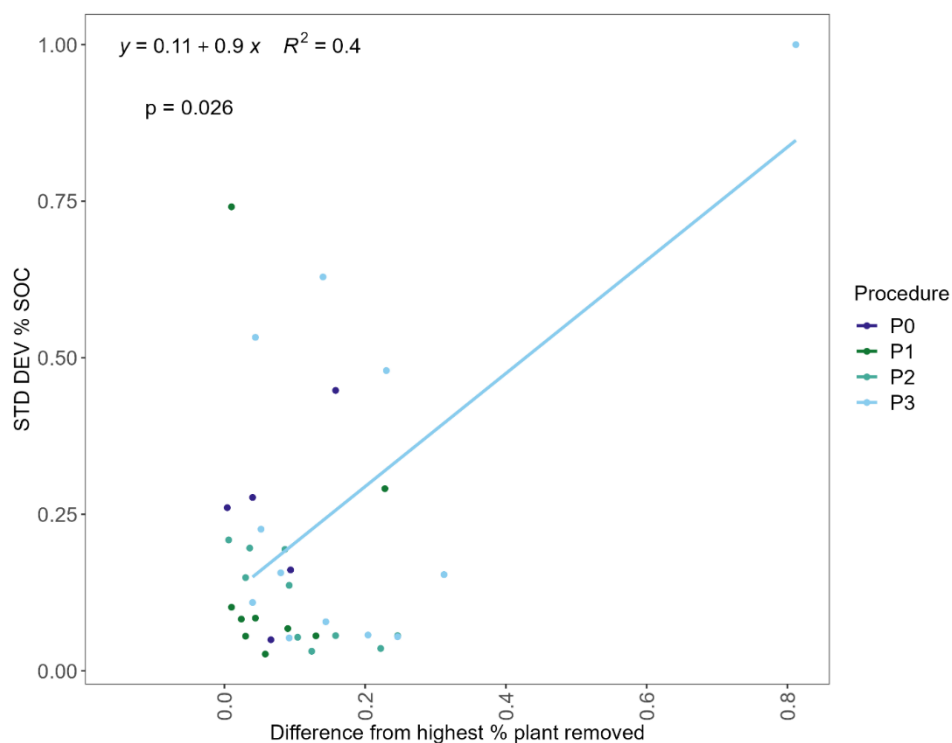


Figure 3: The standard deviation (STD DEV) of % soil organic carbon (SOC) versus the difference in % plant material removed from the highest amount of plant material removed by any procedure for a given soil. The sieving procedures are
315 represented by P0 (8 + 2 mm), P1 (4 mm), P2 (2 mm with rolling pin), and P3 (mechanical grinder). The regressions for the other procedures were not significant so are not shown.

There was a significant interaction of soil and procedure for the effect of sieving on rock removal (Supplemental Table S4). We observed no differences in rock removal based on sieving procedure in any of the soils with low rock content.
320 However, in soils with medium rocks the mechanical grinder (P3) removed less than the 8 + 2 mm (P0) and 2 mm with rolling pin (P2) sieve in three out of seven soils and one third of soils considered to have high rock content. In the soil with the highest rock content (H), all sieving procedures removed more rock than the 4 mm (P1) sieving procedure. Moreover, sieving only to

4 mm (P1) removed less rock than sieving to 8 + 2 mm (P0) in two out of seven soils with medium rock content. However, we did not observe an effect of rock removal on standard deviation, surprisingly.

325   An interaction of sieving and soil (Supplemental Table S5) revealed that in a quarter of the soils, the mechanical grinder (P3) resulted in a lower % TC than the 8 + 2 mm (P0) and 4 mm (P1) sieving procedures. Compared to a 4 mm sieve (P1), the mechanical grinder (P3) had a lower % TC in two out of twelve soils. There were no significant differences in % TC between the 8 + 2 mm, 4 mm, and 2 mm with roller pin sieving procedures for any of the soils (Fig. 4). For % TC, the 2 mm sieve with rolling pin (P2) had a lower CV on average compared to the mechanical grinder (p=0.033; Fig. 5). Sieving procedure
330 had a significant impact on % SIC (p=0.011) but there was no interaction between sieving procedure and soil (Supplemental Table S6).

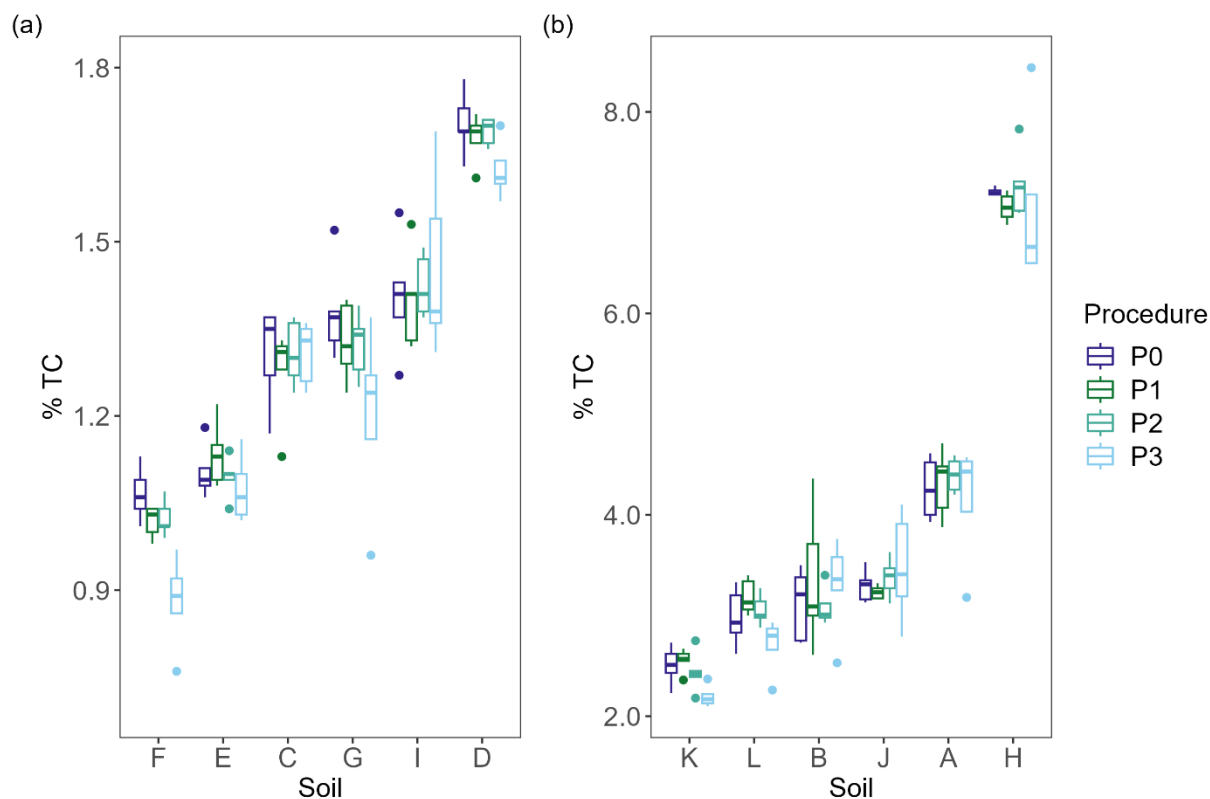



Figure 4: The % total carbon (TC) distribution shown with a boxplot for P0 (8 + 2 mm), P1 (4 mm), P2 (2 mm with rolling
335 pin), and P3 (mechanical grinder) sieving procedures. Panel a (left) represents the soils with % TC between 0 and 2 %; Panel b (right) represents the soils with % TC between 2 and 8 %.

There was a significant difference in % SIC between the 8 + 2 mm (P0) and 2 mm with rolling pin (P2) sieve (p=0.007), with a higher % SIC in the 2 mm with rolling pin (P2) than the 8 + 2 mm (P0) (Supplemental Fig. S2). There was

340   a significant main effect of sieving procedure on % SOC but no interaction with soil where we observed the mechanical grinding procedure (P3) significantly differing from the 8 + 2 mm (p=0.003), 4 mm (p=0.002), and 2 mm with rolling pin (p=0.016) sieving procedures (Supplemental Fig. S3 & Table S7). Overall, the mechanical grinding procedure was associated with a lower % SOC estimate. There were no significant differences in CV between any of the sieving procedures for % SIC or % SOC (Fig. 5) though the CV of % SOC for the mechanical grinder was 1.4-1.5 times higher than that of the other sieving

345   procedures taken together.

3.2.2 Effects of fine grinding on soil carbon measurements

There was a significant interaction between soil and fine grinding procedure on % TC (Supplemental Table S5). The no fine grinding procedure (P5) resulted in significantly lower % TC compared to the roller table grind (P0) in one third

350   of the soils and higher % TC in one out of twelve soils. Differences in % TC between the ball mill (P4) and no fine grind (P5) were observed in two out of twelve soils, where ball mill (P4) resulted in both higher and lower % TC. When the ball mill grind (P4) was compared to the roller table grind (P0), % TC was lower in five out of twelve soils (Supplemental Fig. S4 & Table S5). The ball mill method had a lower CV for % TC than both the roller table (P0; p=0.043) and no fine grind (P5; p=0.003). Fine grinding had no effect on % SIC nor CV for % SIC (Fig. 5; Supplemental Table S6). A quarter of the soils

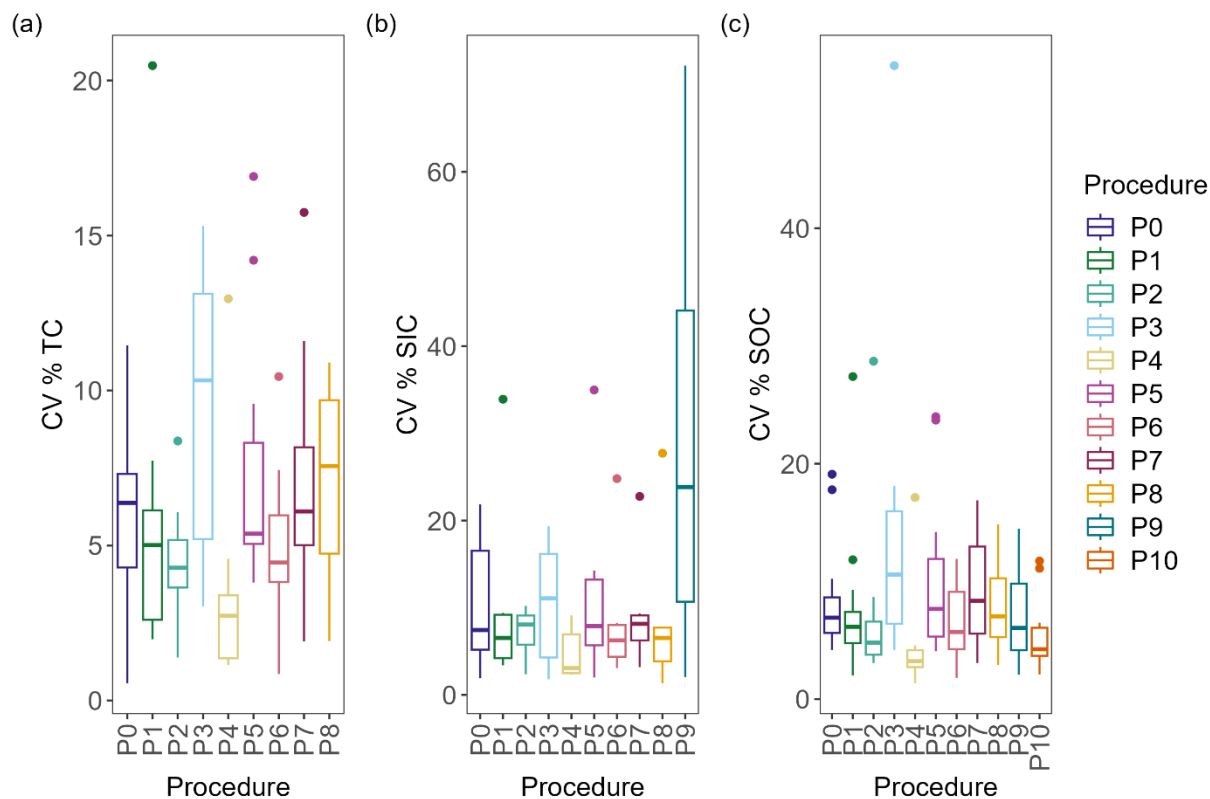
355   ground on the roller table (P0) had significantly higher % SOC than the ball mill (P4) and no fine grind procedures (P5). In one of twelve soils, the roller table grind (P0) and no fine grind (P5) procedures resulted in lower % SOC than the ball mill grind (Supplemental Fig. S5 & Table S7). We observed differences in % CV where the ball mill grind (P4) had a lower CV than both the roller table grind (P0; p=0.006) and no fine grind (P5; p=0.001) (Fig. 5).

360

Figure 5: The distribution of the coefficient of variance (CV) across soils for all soil processing and quantification methods for % total carbon (TC; P0-P8; panel a), % soil inorganic carbon (SIC; P0-P9; panel b), and % soil organic carbon (SOC; P0-P10; panel c) where each procedure is abbreviated using P and assigned a number (i.e., P0). The procedures are described in

365   Table 2.

3.2.3 Effects of drying temperature on soil carbon measurements

The drying temperature prior to elemental analysis by dry combustion had a main effect on % TC, % SIC, and % SOC (Supplemental Tables S5, S6, & S7). Air-dried soils (P7) had significantly lower % TC than soils dried at 105 °C (P0;

370   p=0.010) and 60 °C (P6; p=0.048) (Supplemental Fig. S6). Drying soils at 60 °C resulted in higher SIC than drying at 105 °C (p=0.002) and lower SIC than air-drying (p=0.039). Differences in % SOC were only observed when comparing P0 to P7 where air-drying resulted in lower % SOC overall (p < 0.001; Supplemental Fig. S7). The CVs of % TC, SOC, and SIC averaged across soils were unaffected by drying temperature (Fig. 5).

375   **3.3 Assessment of the effect of quantification method on soil carbon measurements**

We compared several different quantification methods to the P0 procedure where % C concentrations were measured by dry combustion in an elemental analyzer (EA) for % TC, by pressure transducer (PT) for % SIC, and by EA-PT for calculating % SOC. All three soil properties (% TC, % SIC, and % SOC) were predicted using FTIR spectroscopy. The FTIR (P8) predicted values had high linear correlations with measured values from the P0 method for % TC, % SIC, and % SOC.

380   Calculating % SIC by subtracting % SOC measured by EA after acid fumigation (AF) from % TC correlated well with the PT method. The loss on ignition (LOI; P10) method had the poorest correlation while the AF (P9) method correlated better to the P0 % SOC measurements by EA-PT (or just by EA in the case of soils without SIC) for % SOC (Fig. 6). All regressions were significant at $p < 0.001$. Pairwise comparisons of the average CVs showed no significant differences for % TC ($p=0.5214$), % SIC ($p=0.217$), or % SOC ($p=0.18$) across quantification methods (Fig. 5).

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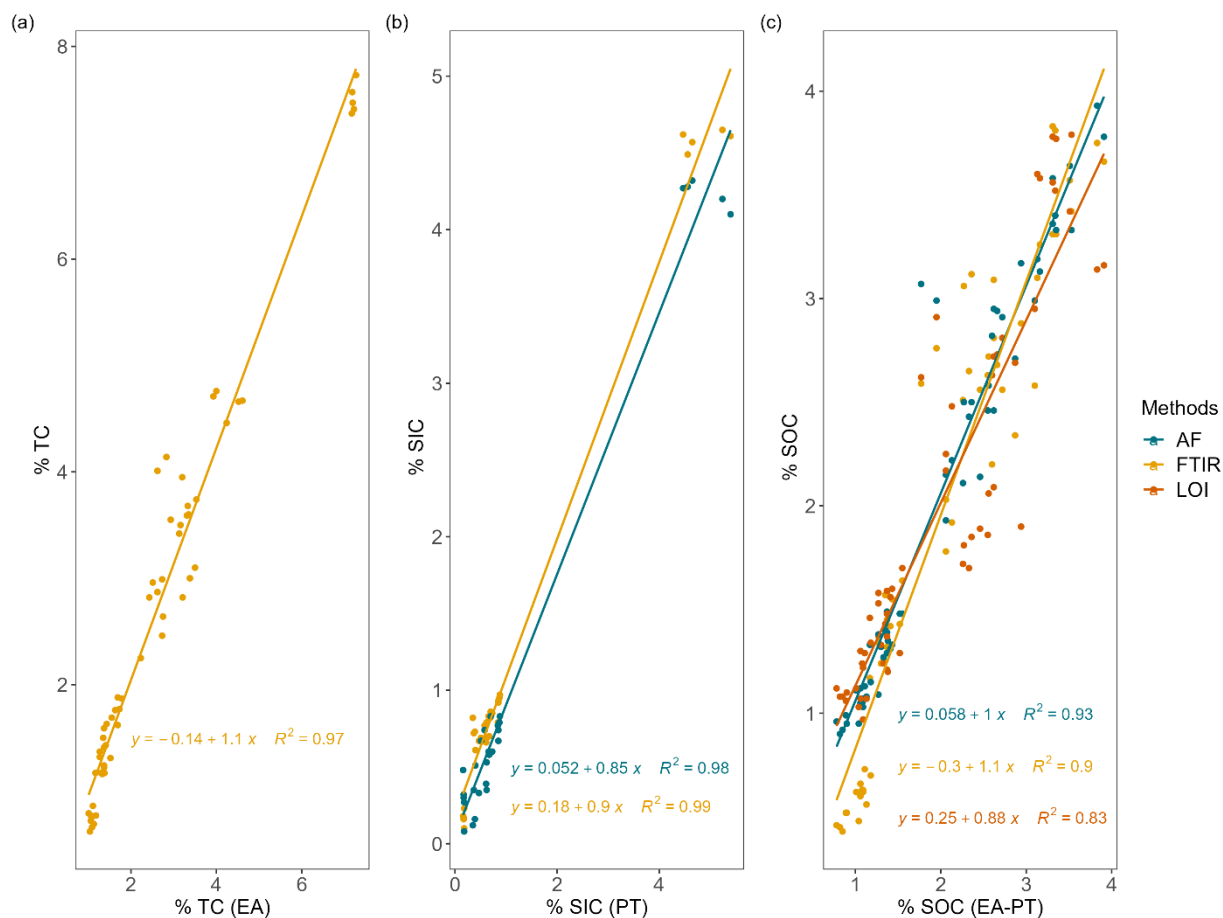
Figure 6: All quantification methods for % soil total carbon (TC), % soil inorganic carbon (SIC), and % soil organic carbon (SOC) plotted against the reference (P0) method where % TC was quantified using dry combustion by elemental analyzer

390   (EA) and Fourier transformed infrared spectroscopy (P8; FTIR). Quantification for % SIC was tested using a pressure transducer (PT; P0), FTIR (P8), and acid fumigation (P9; AF) where % SIC is calculated by % TC - % SOC after EA (i.e., EA-AF). Quantification of % SOC was tested using EA-PT (P0), FTIR (P8), AF (P9), and loss on ignition (LOI; P10).

4 Discussion

395 **4.1 High variability in soil carbon measurements provided by service laboratories**

      Commercial service labs, including the labs we used for our external lab comparison, are commonly used to quantify soil C for C market applications, including demonstration projects, model validation and project verification activities (Smith et al., 2020). Given the large variation in soil C we report for the same soil, sometimes even within the same lab when two subsamples were sent, the fact that C market applications rely on these C data is very concerning. Variation in soil C

400 quantification is especially high for soils with high plant material and presence of inorganic C. Given that most of the laboratories selected use a mechanical grinder (Supplementary Table S2; P3 in our internal test) to sieve soils, results from our external lab comparison corroborate our internal finding and support our hypothesis that removing less plant material results in a higher standard deviation for % TC and % SOC (Fig. 3). We observed the largest inter-lab distribution for % SOC in the B and H soils (Fig. 1) that have high plant material (Table 1). Moreover, if applying the standards used by the NAPT for the

405 acceptable range of values at +/- 2.5 times the MAD units from the median (S890 North American Proficiency Testing program oversight committee, 2020), we observed that, across all sites and laboratories (including CSU), 8 %, 15 %, and 28 % of observations were outside the acceptable range for % TC, % SIC, and % SOC, respectively. We attribute this to differences in the soil processing methodologies as most of the labs used in this study are NAPT certified and as previously mentioned, soils analyzed for an NAPT certification are processed in the same way. As the interest of soil C markets extends to cropping

410 systems with higher root biomass and grasses (Bomgardner & Erickson, 2021), it becomes paramount that plant material is being removed from soils for accurate C measurement. Further, both B and H have inorganic C, which indicates that accurate C quantification is made more difficult with the presence of inorganic C, particularly at higher SIC concentrations. This is supported by Stanley et al. (2023) that reported disagreement of % TC between two EA instruments was highest in soils with > 10 % SIC.

415   Our findings contradict a previous inter-lab comparison study where researchers found that SOC data was agreeable between three laboratories with high correlation (Bowman et al. 2002). However, for that study, soils were sent to USDA-ARS affiliated laboratories and the samples had been pre-processed, air-dried to pass through a 2 mm sieve before shipment, finely ground by the participating laboratories before elemental analysis, and analyzed on the same type of EA (Bowman et al., 2002). We recommend that users of service laboratories at a minimum request information about the soil processing methods.

420 However, a more effective strategy would be to standardize soil processing methods across labs based on our suggestions below. Moreover, labs should be using a reliable instrument (e.g. have a NAPT certification) to quantify TC and SOC if using acid fumigation. In our study, it is highly likely that Lab II inadvertently swapped the sample from soil H and the air-dried sample from soil J. Since an external client would most likely not have internal analyses for comparison, we treated the data

from Lab II as it was reported by the lab. Ideally, laboratories should run blind duplicate samples and include a posteriori
425   verification to ensure that samples are not switched for accurate reporting of the data to their clients, however given the
significant added expense this would entail, improved sample tracking systems may be a more feasible solution.

4.2 Importance of sieving, grinding, and oven drying for reliable soil carbon measurements

430   **4.2.1 Sieving**

We found clear evidence that sieving soils to 2 mm after mechanical grinding of coarse materials (P3), produced
different and more variable soil C data than the 8 mm + 2 mm (P0), 4 mm (P1), and rolling pin + 2 mm (P2) sieving procedures
(Fig. 3 & 4; Supplemental Tables S5 & S7). Mechanical grinders are commonly used to sieve and grind soils at commercial
labs (Garcia et al., 2022) because they significantly accelerate soil processing time, reducing total costs of analyses
435   (Supplemental Fig. S8). But the speed and cost reductions come with a price of increased variability and what appears to be
lower accuracy since the data differed from the other three sieving procedures. Surprisingly, we did not observe a higher %
TC or % SOC in soils with high plant material for the sieving procedures that removed less plant material. We suspect it's
because soils with high plant material also had high or medium rock proportions (Table 1), with the two opposable sources
(i.e., higher for plant residues and lower for rock presence) of error possibly cancelling each other out. Yet, it is not safe to
440   assume this would always be the case, and if less rocky soils had been selected the failure to remove plant material would
likely have led to misleadingly high C measurements.

We did observe lower % TC and % SOC values using the mechanical grinder (P3) procedure in soils with either high
or medium rock content (Table 1; Fig. 4; Supplemental Fig. S3). This result indicates that the presence of rock, larger than 4
mm specifically, has more impact on C data than the remainder of plant material. We speculate this is because the mass of
445   rock (i.e., the proportion relative to the soil), is greater than that of remaining plant material. Hence, crushing large rocks
instead of sieving them out of the soil sample dilutes the concentration of TC and SOC due to the additional mass from the
rock remaining. Although the higher time commitment to remove coarse materials by sieving increases cost, our results show
the benefit of removing coarse material, which is that it produces more accurate and precise results. However, as soil sampling
and analysis demand grows to meet the requirements of various policy and market-based programs, the additional time and
450   cost may become even more prohibitive, unless there is greater value placed on standardization of lab procedures and/or
program-wide requirements to follow best practices. Increased throughput and capacity via expansion and streamlining of soil
laboratories could also help to lower costs of rigorous soil processing and reliable soil C quantification.

If the goal is to obtain accurate whole soil C concentration data, our results suggest that the 2 mm sieve using a rolling
pin (P2) is a sieving method that performs comparably to the 8 + 2 mm (P0) method in terms of accuracy and precision but at
455   a reduced time and cost (Supplemental Fig. S8). Although the 4 mm sieve (P1) method did not significantly differ in C data
compared to the 8 + 2 mm (P0) and 2 mm with rolling pin (P2) sieving methods, we do not suggest this method be included
as a standard procedure because it does not remove coarse rocks from soils (Fig. 2) and there is potential impact of not removing

rocks between 2-4 mm in size that we did not adequately test with our range of agricultural soils. Additionally, our study was not designed to test soil preprocessing protocols' effects on soil bulk density determination. However, accurate bulk density

460 measurement requires the removal and quantification of rocks and coarse fragments (Ryterr, 2012).

If the goal is to quantify soil C stocks using both C concentration and bulk density, we recommend the 8 + 2 mm (P0) sieving method be used to ensure that sufficient coarse material is being removed to inform a more accurate soil mass. This is especially advisable in rocky soil types. However, because we observed that the 2 mm with rolling pin (P2) sieve removed as much rock material but less plant material than the 8 + 2 mm (P0), we would need to scale this difference up to determine if

465 not removing as much plant material would make enough difference in the soil mass to affect bulk density. Given that root material is so light in mass, we anticipate the 2 mm with rolling pin (P2) method could be a reliable method for bulk density measurements. Future studies should test this expectation.

4.2.2 Grinding

470 Our study demonstrated that fine grinding increases the precision of soil C measurements, as we saw on average the highest CV in the procedure where soil samples were not finely ground (P5) and a significantly lower CV for samples pulverized by ball mill to < 125 µm (P4; Fig. 5). The roller table grind (P0), although not statistically different from the no fine grind method, did result in a lower overall CV for % TC, % SIC, and % SOC, averaging across soils, suggesting that both approaches of fine grinding over no fine grind after 2 mm (2000 µm) sieving, improve precision. This corroborates the findings

475 of Cihacek & Jaconson (2007) who observed less variability of C data in soils ground to 150 µm by two to six-fold when compared to soils only ground to 2000 µm. Given the high costs of ball mills and their very slow throughput, cheaper and higher throughput methods which reach a particle size of < 250 µm, such as the roller table (Arnold and Schepers, 2004), are recommended to increase sample homogenization, thus improve precision. Given that we used approximately 10 to 30 mgs of sample for elemental analysis and Cihacek & Jaconson (2007) used around 150 mg, future research should test the effects of

480 fine grinding using EAs that require more sample mass (i.e., 1000 mg or more), as the level of grinding may not be as important. Cihacek & Jaconson (2007) also found that with a coarser grind, medium textured soils had higher total and SOC compared to the soils ground to either 250 or 150 µm. However, our results are more similar to Dias et al. (2010) who found no differences in C concentration data between soils ground to < 2000 µm and soils ground to < 150 µm because our results for the effect of fine grinding on C measurements are unclear.

485

4.2.3 Drying

We found no published studies that test the effect of drying temperature on C concentration data in soil using dry combustion by EA. We show that omitting oven drying leads to biased C measurements, with air-dried soils analyzed on the EA having lower % C compared to oven-dried soils, driven by the presence of moisture and its impact on sample mass

490 (Supplemental Fig. S6 & S7). It is worth noting that our study was conducted in Colorado, with a relatively low humidity of

52 % on average annually (World Data Center of Meteorology, 2024) in the Denver-metro area. Oven-drying soil samples prior to EA analyses is likely even more impactful in laboratories in more moist environments. It is well documented that texture and organic matter (OM) affect soil moisture retention (Amooh & Bonsu, 2015; Lal, 2020). Even after air-drying, soils on a texture and OM combination gradient can vary in % moisture from 0.54 - 5.22 (Wang et al., 2011). Our results were not

495   texture or OM dependent since there was no interaction of drying and soil, so suggest that air-dried soils, generally, will result in the underestimation of % C as calculated as the mass fraction per unit of dry soil (Popleau et al., 2015). Drying had no effect on precision (CV; Fig. 5) in our study which did not align with our hypothesis, indicating that soil moisture was homogeneously distributed across the soil mass in our soils. As we tested the effect of oven drying only on 2 mm sieved and ground soils, we cannot exclude the possibility that higher variability on soil C values would be observed in air-dry soils which had not been

500   carefully sieved and ground.

4.3 Methods for soil carbon detection

The dry combustion method (P0; EA) is considered the most accurate method for total C quantification (Yeomans & Bremner, 2008) so is often used as a reference (Leong & Tanner, 1999; Bisutti et al., 2004) against other quantification

505   methods. We found a strong correlation between the FTIR predicted % TC (P8; Fig. 6) and directly measured % TC using the EA (P0). Additionally, the FTIR spectroscopy approach performed well for % SOC predictions. Others have found similar efficacy of this approach (Zimmermann et al., 2007; Kamau-Rewe et al., 2011). For example, a recent agronomic trial reported high correlation ($R^2 = 0.99$) between FTIR-predicted SOC and SOC measured in a laboratory on all samples using mean values (Sanderman et al., 2020). The level of fine grinding needed to obtain the most accurate and precise data from FTIR

510   spectroscopy is unclear as results have been contradictory (Wijewardane et al., 2021; Sanderman et al., 2023). In our study, FTIR predictions were affected by the particle size after grinding for % SIC and % SOC, but not for % TC (Supplemental Fig. S1). The FTIR spectroscopy method may thus be a good alternative to EA as it is both reliable and more time and cost efficient.

We found that correlations of % SOC when compared to the P0 method were generally less agreeable (i.e., lower R^2) than for % TC or % SIC, although still high. Loss on ignition (LOI; P10) was the least agreeable to P0 % SOC, generally

515   underestimating % SOC. However, LOI still showed high precision, with an average CV that was lower than the EA-PT method (P0), FTIR (P8), and acid fumigation (AF; P9) (Fig. 5 & 6). It's important to note that LOI was performed on the 8+2 mm sieved soil (P0) where coarse material was diligently removed. If LOI was used to quantify SOC from soil samples sieved using a mechanical grinder, for example, the CV may be higher. Further, we were consistent with how we employed the LOI method. The more specific deviations in methods common to LOI-based approaches can vary in important ways such as time

520   of exposure to high heat and final temperature, which would impact the final numbers. An inter-lab comparison study published in 2001 found a "laboratory-specific pattern in the results" whereby ten labs used their own method rather than a standardized LOI method (Heiri et al., 2001).

Based on our study, we suggest that FTIR is a more precise method for SIC quantification than acid fumigation (AF; P9). Although the % SIC calculated by FTIR (P8) and EA-AF (P9) correlated similarly to the pressure transducer method (P0),

525 the relative CV for FTIR was 70 % lower than that of EA-AF (Fig. 5). These results indicate that calculating % SIC as % TC - % SOC (P9) is not as precise as quantifying % SIC directly using either predictions via FTIR or using a pressure transducer. Most importantly, it's crucial that testing for presence of SIC is incorporated into the standard operating procedures for soil processing in all soil testing labs, and that accurate quantification of SIC is carried out where its presence is detected. By not quantifying the inorganic C in calcareous soil, labs are overestimating true % SOC.

530

4.4 Implications of our study

Our findings have important implications for how soil C data are gathered and used, including in policy and market sampling, to either calculate the number of credits directly or to inform the use of models to estimate soil C sequestration (Zelikova et al. 2021, Oldfield et al. 2022). The variation in soil C estimates based on soil mass or bulk density estimation

535 (Raffeld et al., 2024) and lab processing procedures observed in this study may be greater than the rates of soil C accrual measured based on the implementation of certain agricultural management practices. For example, the largest variation of % SOC measurements across all soil processing and quantification protocols was found for soil H using the mechanical grinding (P3) sieving procedure. Assuming a bulk density of 1 g cm^{-3}, this procedure (P3, soil H) resulted in a standard deviation ($\pm$15.0 MgC ha^{-1}) that was 50 % of the mean average SOC stock (27.9 MgC ha^{-1}). For the external lab comparison, Lab III, soil B had

540 the largest variation in % SOC measurements. Again, assuming a bulk density of 1 g cm^{-3}, this lab produced a standard deviation ($\pm$15.4 MgC ha^{-1}) that was 30 % of the mean average SOC stock (50.2 MgC ha^{-1}) between the two samples measured. The ability to detect SOC stock changes with such high error in measured data presents difficulty with average SOC sequestration rates in agriculture of 0.3 MgC ha^{-1}yr^{-1} (Sanderman et al 2010, Poeplau & Don 2015). Large errors associated with soil C data can also result in a gross over or underestimation of SOC. This is especially dangerous if these inaccurate data

545 are used to calibrate models as models may then misrepresent fundamental processes and perform poorly. Moreover, large error indicates a lack of precision which can lead to a flawed assessment of change since a measurement may be more or less biased than a measurement taken previously (e.g., 3 years prior). Not only would this cause inaccurate assessments of GHG emissions reductions or removals but could also preclude scientific understanding of what practices work to improve soil C sequestration and soil health, generally. Variation in soil C measurements based on methodological differences that are not

550 accounted for in current protocols matters not only for agricultural producers, but also for other stakeholders who need to have confidence in soil C quantification to incentivize certain management approaches for climate mitigation. Quantifying changes in SOC stocks is challenging for a variety of reasons, but collecting robust data starts at the ground level with how soils are collected in the field (Minasny et al., 2017) and how those soil samples are processed, as our study demonstrates. Implementation of rigorous, standardized soil processing methods across commercial service laboratories will go a long way

555 towards more accurate and precise soil C quantification and building confidence in soil C measurement, monitoring, reporting, and verification schemes.

We suggest a set of standards and guidelines to be adopted for soil processing and quantification of SOC. Sieving is one of the most important soil processing procedures and we suggest one of two methods be implemented to reduce variation

560 and increase accuracy: (1) hand-sieve fresh soil through an 8 mm sieve, air-dry the sample, and then sieve the whole sample or a representative subsample through a 2 mm sieve using a mortar and pestle to gently break aggregates, as described in Mosier et al. (2021) or (2) air-dry the bulk soil and then sieve soil through a 2 mm sieve using the rolling pin method as described by the NRCS methodology (Soil Survey Staff, 2022) to gently break aggregates. Once sieved, soil should be finely ground to decrease variability across subsamples using a ball mill or roller table, which serves as an efficient alternative.

565 Drying soils at 105 °C for 24 hours before analysis on the EA is strongly recommended to avoid underestimation of SOC caused by the effect of moisture on sample mass. While there have been concerns reported about using 105 °C drying temperature for % N quantification, we did not observe a significant effect of drying temperature on % N concentration (p=0.201; Supplemental Fig. S6). We recommend the use of FTIR spectroscopy, particularly for SIC quantification as this method performed better than acid fumigation. Finally, we do not recommend LOI to measure % SOC and instead recommend the continued use of EA-PT (P0), potentially benchmarking the use of FTIR spectroscopy as an additional method for SOC

570 quantification.

Code and data availability:

The data and R code related to this article is available online at https://zenodo.org/doi/10.5281/zenodo.11223422

575 Supplement:

Supplemental figures and tables related to this article are available online at
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Author contributions:

580 Conceptualization: MFC, RJE, MBM, JML, TJZ. Data curation: RJE. Formal analysis: RJE, MBM. Funding acquisition: TJZ, MBM, MFC. Investigation: RJE, MBM, JML, TJZ, MFC. Supervision: MFC, MBM, TJZ. Visualization: SJL. Writing (original draft preparation): RE. Writing (review and editing): MFC, MBM, JML, TJZ. All authors have read and agreed to the published version of the manuscript.

585 Competing interests

Rebecca Even, Megan B. Machmuller, and M. Francesca Cotrufo are cofounders of Cquester Analytics LLC, a service analytical facility which provides the analyses of soil organic matter.

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